MODERN GROCERY FIXTURES

WALKER PATENT PIVOTED BIN CO.,
PHILADELPHIA, PA.

AVERY LIBRARY,
COLUMBIA UNIVERSITY

INTRODUCTORY

HEREWITH we submit illustrations of the newest and best selling Cases and Shelving from Modern and Up-to-Date Groceries. It is our intention to sustain our past reputation for producing the best Goods at the Lowest Prices consistent with Good Workmanship. Everything in the Fixture line can be obtained from us in conjunction with our special Bin work. By this we mean that our Specialty covers the Grocery, but should you be engaged in the general merchandise business, we will be glad to quote you prices on complete outfits for your various departments. Our only object in deviating from our special line is in order to guarantee to the customer a uniform color and finish throughout the entire store.

Our main factory is situated in the Eastern lumber belt, and all of our oak is cut and air dried for two years before going into the kilns, thus insuring a certain uniformity in the seasoning of the wood. The exterior portion of all case and counter work and shelving is made of hard wood, and the interior of seasoned white wood, thus elminating all taste and odors, and presenting to the customer a bin capable of holding, without contamination, articles of merchandise that would otherwise be susceptible to odorus woods. All the designs are Modern in every way, and thoroughly Practical for All Uses.

We make it a point never to allow goods to go from any of the factories before being carefully examined and tested. We also make it a point in designing fixtures for a store to utilize all the space to good advantage without *overcrowding*, and at the same time converting all of the space in the fixtures to *practical* use.

We believe that a satisfied customer is our best advertisement, and for that reason we have added a list of names in the rear of this book, and we gladly refer you to any one of these parties now using our bins.

Read carefully the following paragraph before ordering.

OF IMPORTANCE TO PROSPECTIVE CUSTOMERS.

READ CAREFULLY.

ALL special sized or ordered goods cannot be canceled after they are put in work.

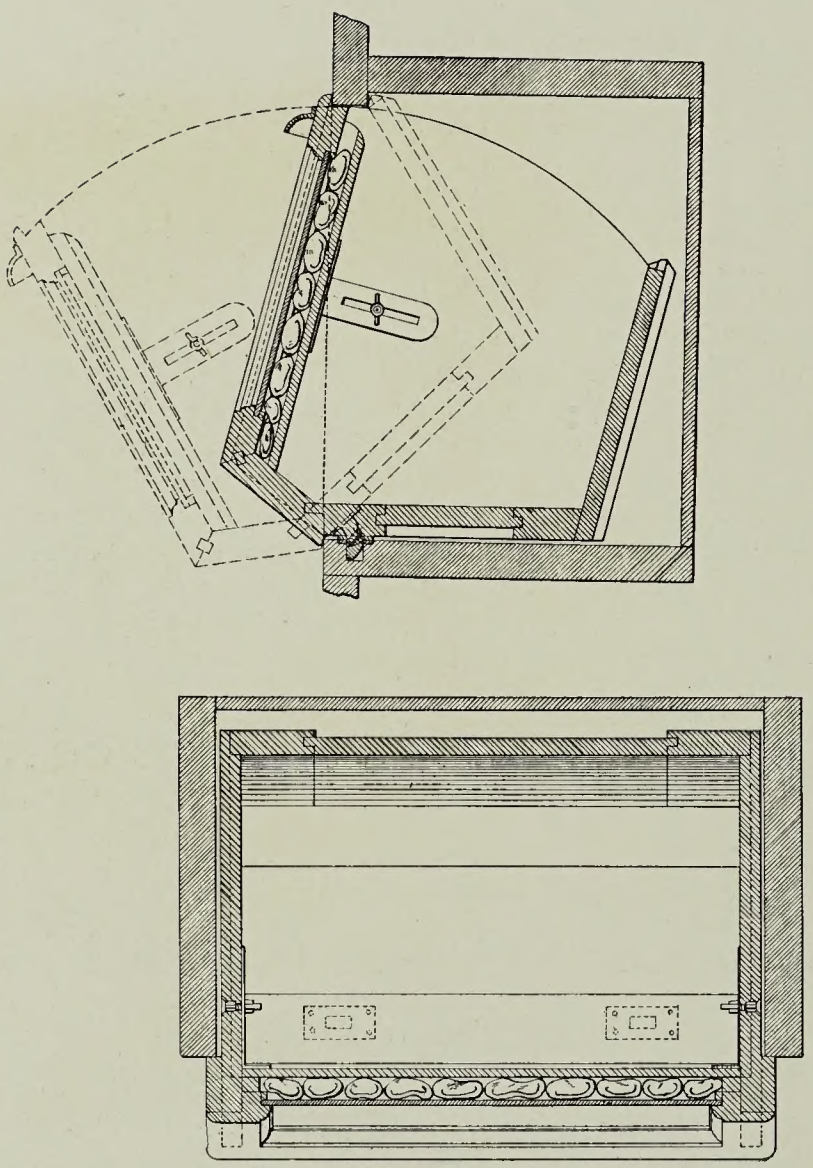
Positively no cash allowance made for goods broken in transit or otherwise. Transportation Company's receipt in good order constitutes delivery, and we will not hold ourselves accountable for breakage or damage after that. Redress must be secured from the Railroad Company. We, of course, at all times will lend our assistance in securing payment of claims. Overcharged freight bills must be settled direct with Transportation Company.

Full shipping directions should accompany order, otherwise we will use our best judgment.

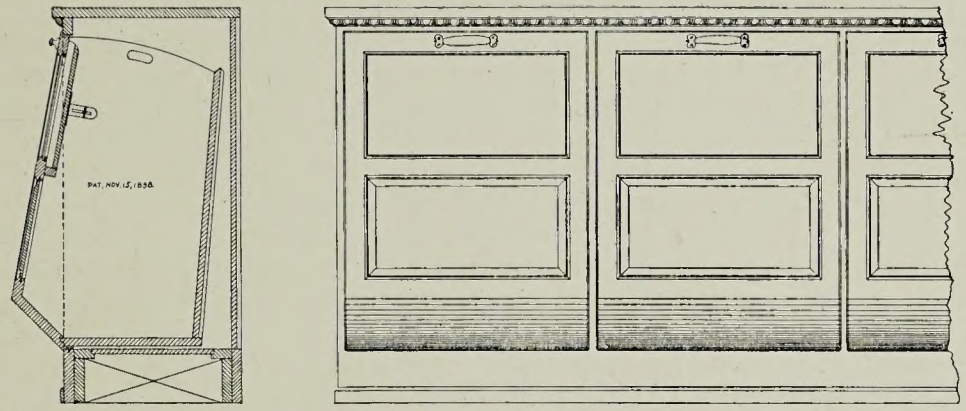
All orders will be filled in Oak, unless otherwise specified. When ordering, please do so by number, and be as explicit as possible. All goods are carefully crated and delivered F. O. B. cars at factory.

Terms are strictly cash. Prospective customers, whose credit has not been established with us, will be required to furnish satisfactory reference or part cash with order.

THE accompanying cut is a "cross section" of one of our bins, and shows the construction and detail work thereon. By this cut it will be seen that the bin is equally counterbalanced, the weight of the goods keeping the bin closed and air-tight, and when swung open remains in a stationary position, making the goods easy of access. The display at the front is kept in place by two metal slides which hold the exposition in a permanent position, and gives the bin the appearance of being full at all times, no matter how little it contains.



THIS bin was patented on November 15, 1898, and is covered by Letters Patent No. 614,279, issued by the United States. Any infringements by MANUFACTURERS or USERS will be prosecuted to the full extent of the law, as the U. S. Circuit Court has sustained this patent (see opinion and decree issued by Judge Archbald, sitting in his Honorable Court in the Eastern District of the State of Pennsylvania, for the U. S. Circuit Court).



Section No. 1.

Section No. 1.

THIS cut shows line of wall casing, made in all lengths, 37 inches high, 18 inch or 20 inch top, bins made with glass panel in upper portion, for display of merchandise, by means of false back; the lower portion of wood. Capacity of bin shown in cut, one barrel.

This case is intended to stand along wall, over which shelving, to the height desired, may be placed.

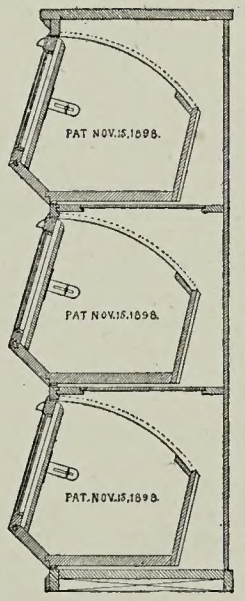
Scale of drawing, $\frac{1}{2}$ inch equals 1 foot.

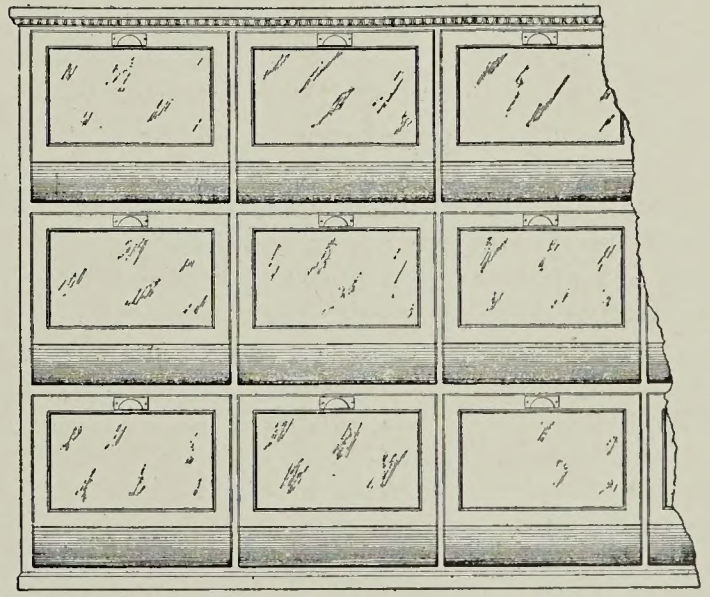
Section No. 2.

THIS case is made 54 inches high, with 16 inch or 18 inch top, and made in lengths. The cut shows case with 18 inch top. (16 inches is all that is required to swing a bin properly). All bins made with glass exposition and fitted with false display in front. Capacity of bins in cut about one bushel, or thirty-five to forty pounds of dried fruit.

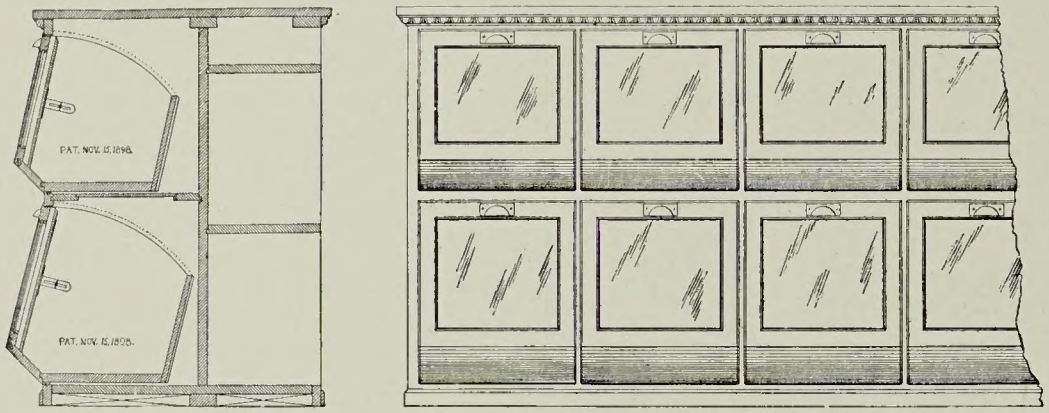
This case is also intended to stand along wall. Shelving, of the desired height to suit customer, can be placed over it.

Scale of cut, $\frac{1}{2}$ inch equals 1 foot. See also page 18.





Section No. 2.



Section No. 3.

Section No. 3.

THIS cut is of a counter 37 inches high, with 28 inch top, made in all lengths. The front is made with two rows of bins, with glass exposition and false display. The bins are so adapted as to carry two sizes of cracker cans—smaller cans in the upper row and larger underneath; the rear fitted with bag space in the upper portion and open spaces below; counters containing as many spaces in the rear as bins in front. The spaces are intended for the storage of canned goods, soaps, etc., and all goods which sell on the "brand" and do not need to be displayed.

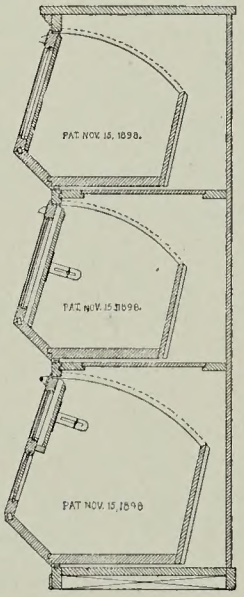
Capacity of upper row of bins, thirty pounds of dried fruit; the lower row of bins, forty pounds of dried fruit.

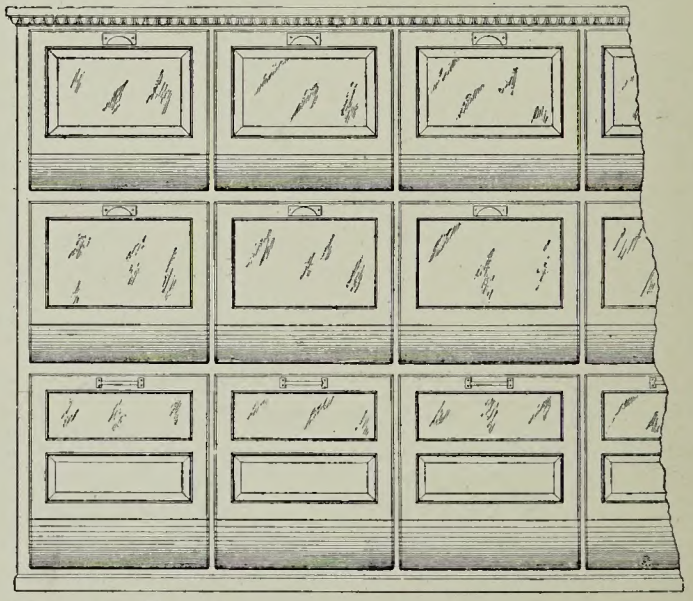
Scale of cut, $\frac{1}{2}$ inch equals 1 foot.

Section No. 4.

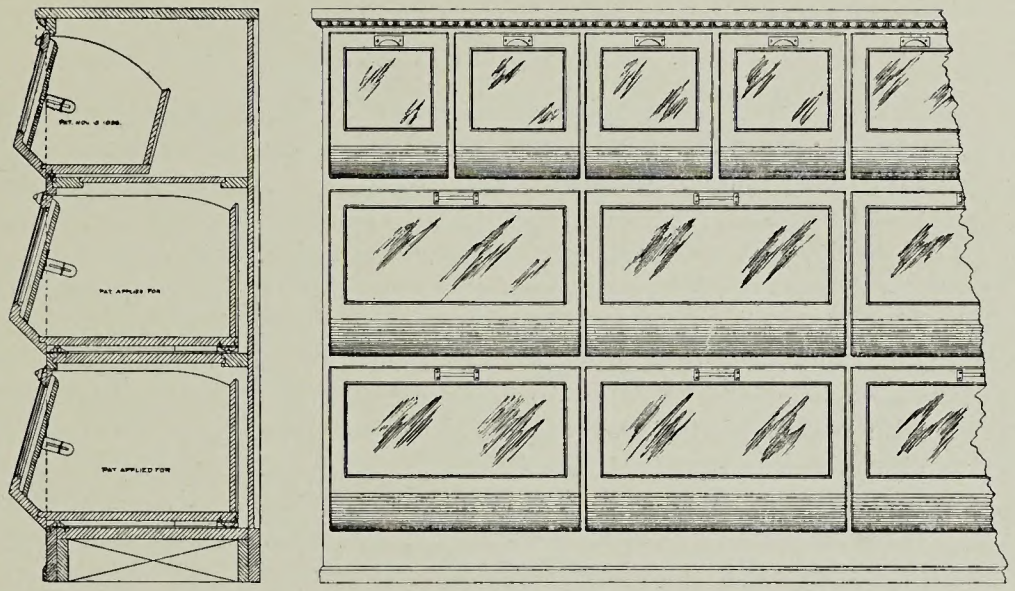
THIS cut shows wall case 54 inches high, with 16 inch or 18 inch top, made in all lengths and intended to stand along wall, over which shelving may be placed; the upper row of bins made with beveled plate mirrors and lettered with the names of teas and coffees, as desired. Capacity of top row $\frac{1}{4}$ chest of tea. The middle row is made with glass front exposition and false display. Capacity, thirty-five pounds of dried fruit. The lower row is made with glass front exposition, with false display and wood panel. Capacity, $1\frac{1}{2}$ bus.

Scale of cut, $\frac{1}{2}$ inch equals 1 foot.





Section No. 4.



Section No. 5.

Section No. 5.

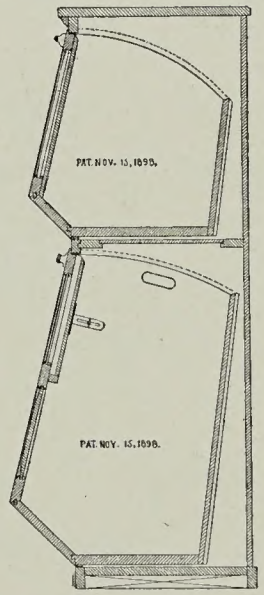
THIS Case is 54 inches high, 21 inches deep, especially adapted for handling and displaying cakes and crackers. The bins in the two lower rows are made to receive the original wooden box containing crackers, so that no repacking is necessary; and the bins in the upper row are intended for the display of cakes in tin boxes, including the tin box. This is the only bin of its kind that will accomplish this and keep cakes and crackers in good, fresh condition.

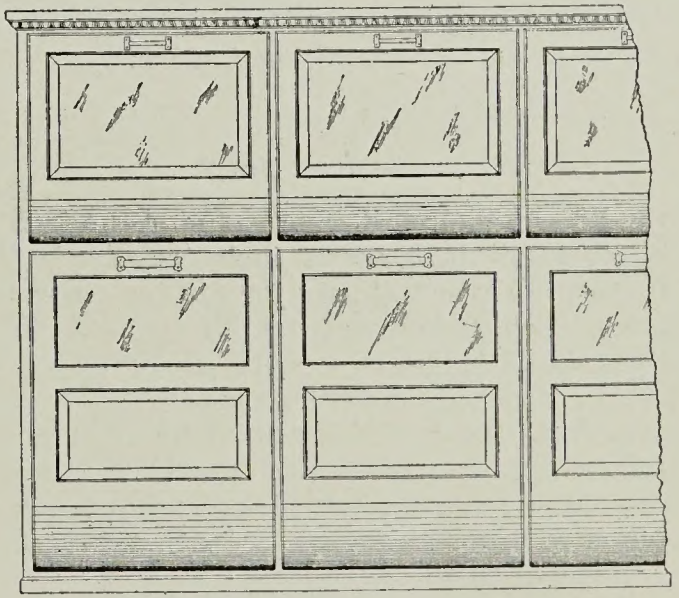
Scale of cut, $\frac{1}{2}$ inch equals 1 foot.

Section No. 6.

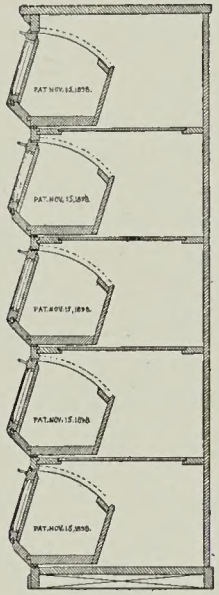
THIS cut shows wall case 54 inches high, 18 inch or 20 inch top, made with two rows of bins—the upper row containing beveled plate mirrors, and lettered with names of teas or coffees, as desired; the lower row made with glass exposition in upper panel and wood in lower panel. Capacity of upper row, $\frac{1}{2}$ chest of tea; the lower row one barrel, or one hundred pounds of roasted coffee. Made in all lengths.

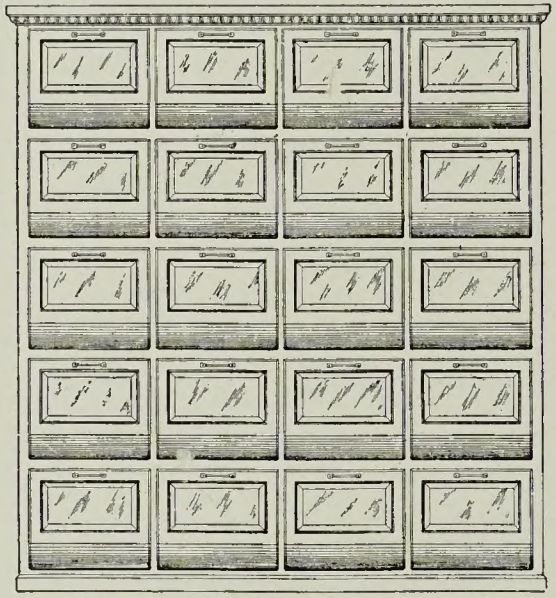
Scale of cut, $\frac{1}{2}$ inch equals 1 foot. See also page 19.





Section No. 6.





Section No. 7.

Section No. 7.

THIS cut shows spice case, made 54 inches high, and top ranging from 9 inches to 18 inches in width; made in all lengths. The case contains five rows of bins, containing beveled plate mirrors, and bins lettered with names of spices and seeds. Capacity of bins, six to eight pounds of spice.

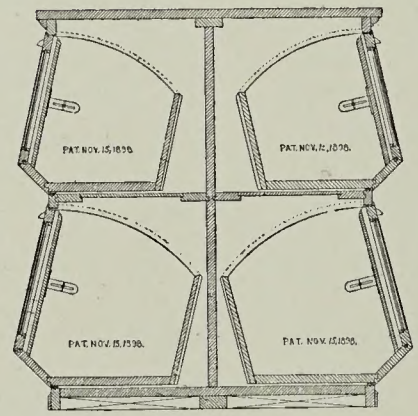
A casual glance at the cut shows a waste of room back of bins, but this is not so. We make case with 18 inch top in some instances, where it joins section of No. 6, and it is necessary to make it 18 inches wide to conform with width of other case. The space in the rear of the bins, however, may be used for storage of spices in the original package. When 9 inches only is required, bins can be nicely placed over chimney breast or any obstruction in storeroom, at the same time making cases align, as chimney breasts very seldom average over 9 inches in depth.

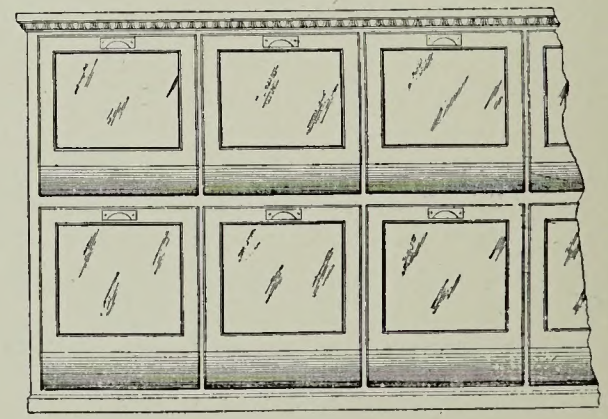
Scale of cut, $\frac{1}{2}$ inch equals 1 foot. See page 19.

Section No. 8.

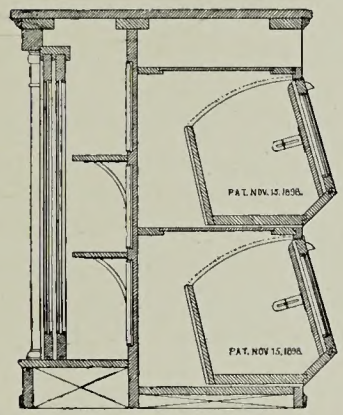
THIS cut shows double counter, 37 inch high, with 28 inch to 32 inch top, made in all lengths, and used chiefly for displays in centre of stores. Being of easy access, bins can be used from either side. Also used as regular counter in place of Sec. No. 3; front and rear made with two rows of bins, with glass exhibition in all bins, or rear can be made with wood panel if desired. Capacity of upper row, thirty pounds of dried fruit; lower row, forty pounds of dried fruit.

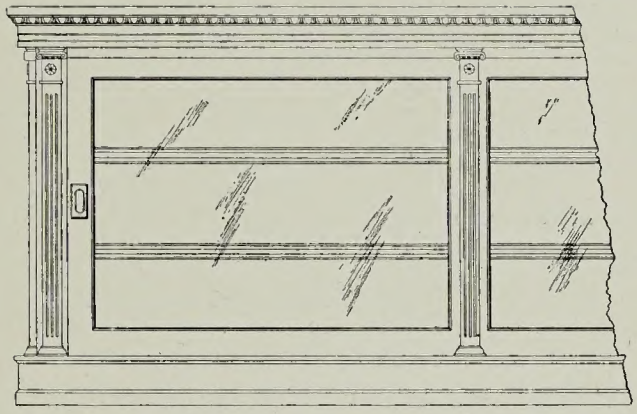
Scale of cut, $\frac{1}{2}$ inch equals 1 foot.





Section No. 8.





Section No. 9.

Section No. 9.

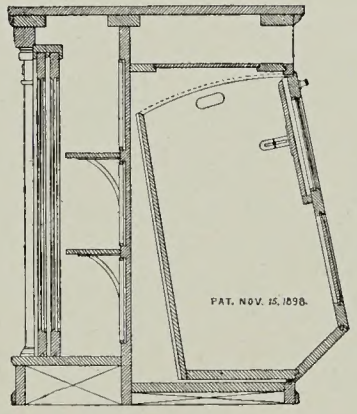
THIS cut shows counter 37 inches high, with 28 inch top, the front made with sliding doors and ornamented, as per drawing. These doors inclose closets, the rear of which are lined with mirrors, and contain one or two shelves, supported by brackets, for display of fancy bottled goods, etc. The rear of counter is made with two rows of bins, with glass exposition or wood panels, or can be made with open spaces in place of bins, and bag space above two rows of bins.

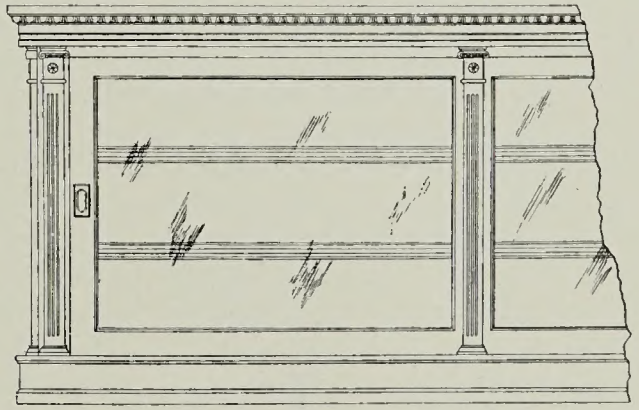
Scale of cut, $\frac{1}{2}$ inch equals 1 foot.

Section No. 10.

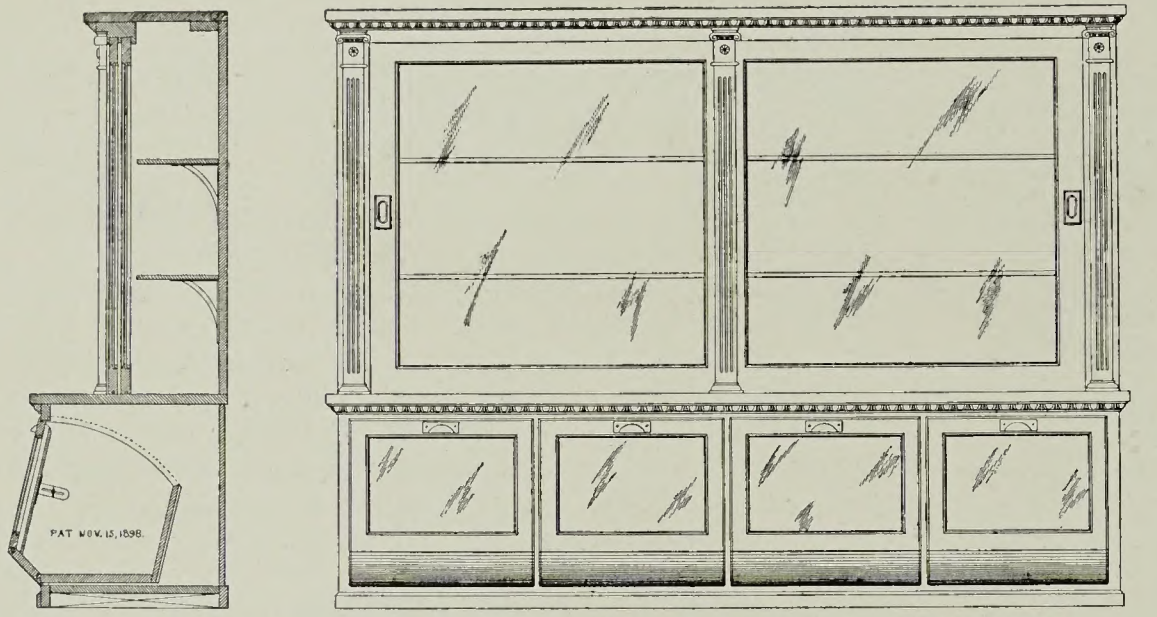
THIS cut shows counter 37 inches high, with 28 inch or 30 inch top, made in all lengths. Front same as described in Section No. 9. Rear contains one large bin, in place of two smaller ones, as shown on cut of Section No. 9, and bag space above.

Scale of cut, $\frac{1}{2}$ inch equals 1 foot.





Section No. 10.



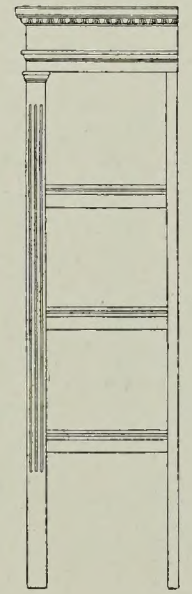
Section No. 11.

Section No. 12.

THIS cut shows shelving particularly adapted for the style of cases we build, and is made very durable, and at the same time attractive, all exposed portions being made of oak and ornamented, as per drawing, shelves being of other wood and lipped with oak.

Please notice that shelves are not closed at the end nor where pilasters or posts appear, thus giving more shelf room and a clear space from one end to the other. Shelving is generally made 54 inches high over 54 inches high cases, and 71 inches high over 37 inches high cases, or can be made lower or higher to accommodate height of ceiling and the wants of customers.

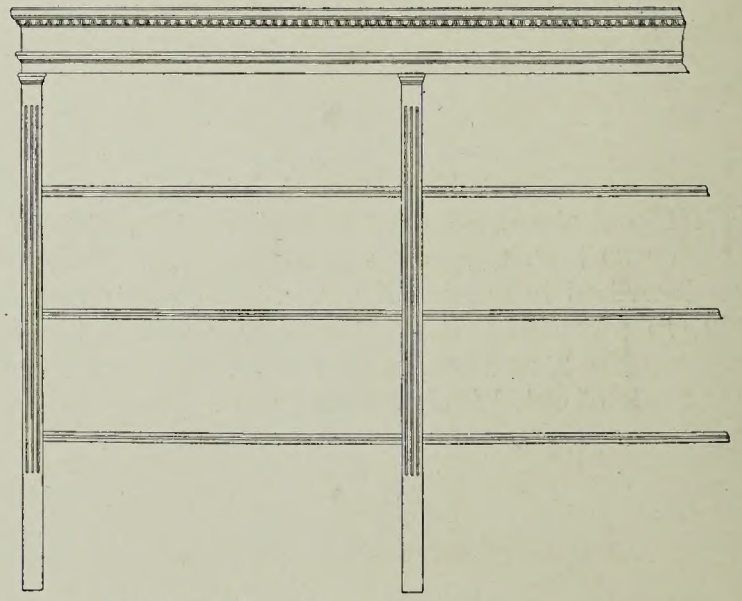
Scale of cut, $\frac{1}{2}$ inch equals 1 foot. See also pages 18 and 19.



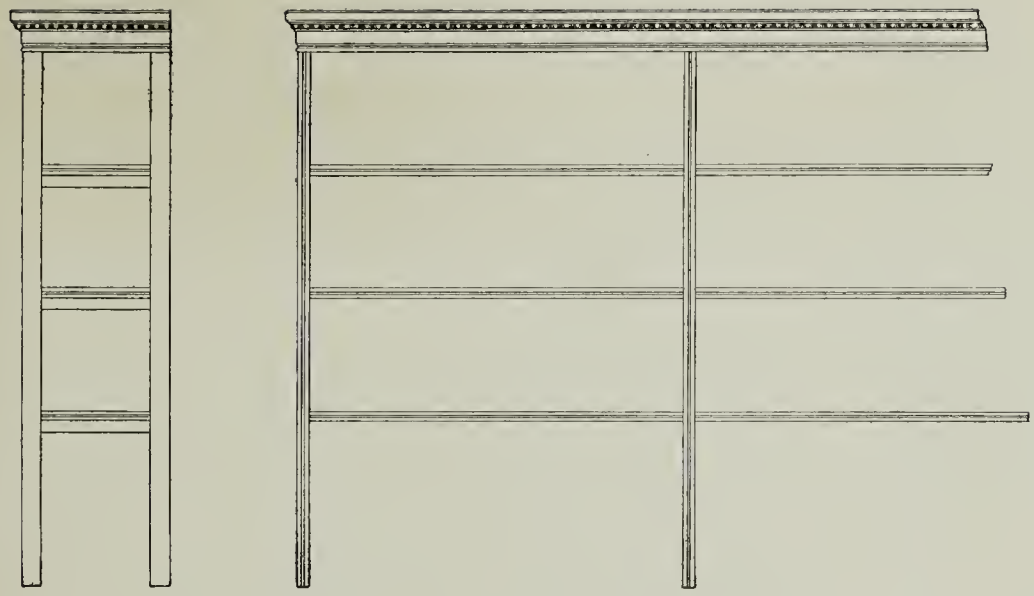
Section No. 11.

THIS cut shows case 54 inch high, with 18 inch base and 12 inch top, or can be made with 18 inch top, and is particularly adapted for confectionery or cigars. The lower row of bins is for handling cheap package tobaccos and tobaccos packed in tubs. The sliding glass doors above inclose closet supplied with shelves, for handling other tobaccos. If used for candy, the lower row of bins is intended for cheap candies, packed in boxes or buckets, and the upper portion for display of better grades.

Scale of cut, $\frac{1}{2}$ inch equals 1 foot.



Section No. 12.

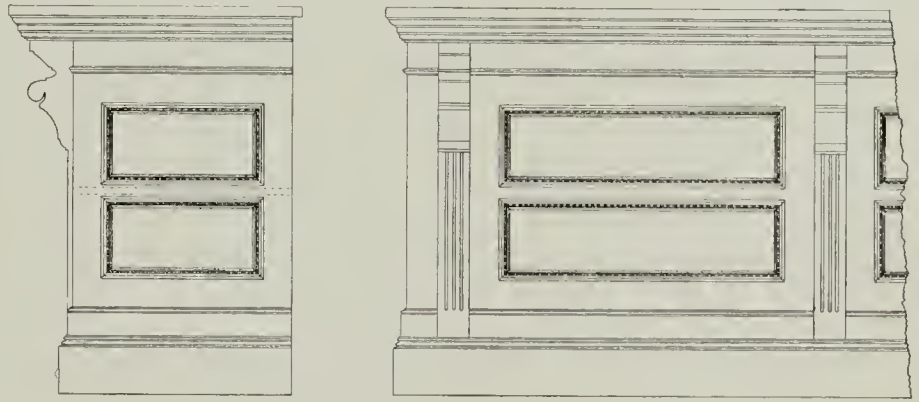


Section No. 13.

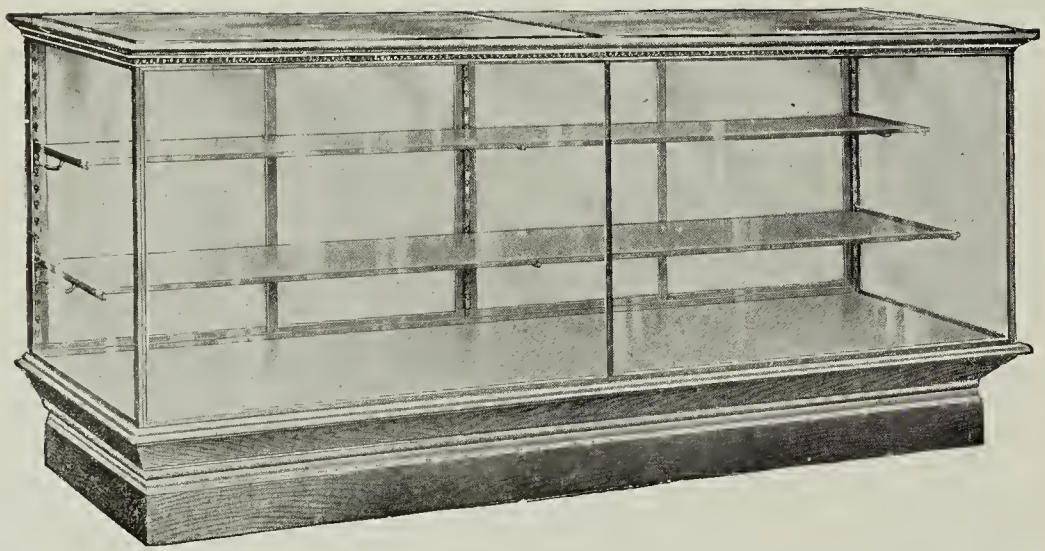
THIS cut shows shelving similar to that described in our Catalogue as Section No. 12, and while not quite as heavy in appearance, the construction is such as to render it equally strong, the posts or uprights being not quite as heavy, and the cornice 4 inches in height, instead of 6 inches; cornice closed on top, so that pyramids of canned goods can be made thereon. Height, 54 inches, including cornice. Depth of shelves, 12 inches: distance between shelves as follows: Top of case to first shelf, 15½ inches; distance between other shelves, 10½ inches. Scale of cut. ½ inch equals 1 foot.

Section No. 14.

THIS cut is a paneled counter, 28 inches to 37 inches in height; top 24 inches to 32 inches; body size, 24 inches in depth; front made with panels, ornamented with pressed mouldings, fluted pilasters, and supporting brackets. Made with upright divisions in the rear, back of each pilaster or post and one shelf running through the center. This counter is particularly adapted for use as a dry goods or grocery counter, made sufficiently strong to stand hard usage; all exposed portions being made of oak and finished in a first-class manner. Scale of cut, ½ inch equals 1 foot.



Open at rear.

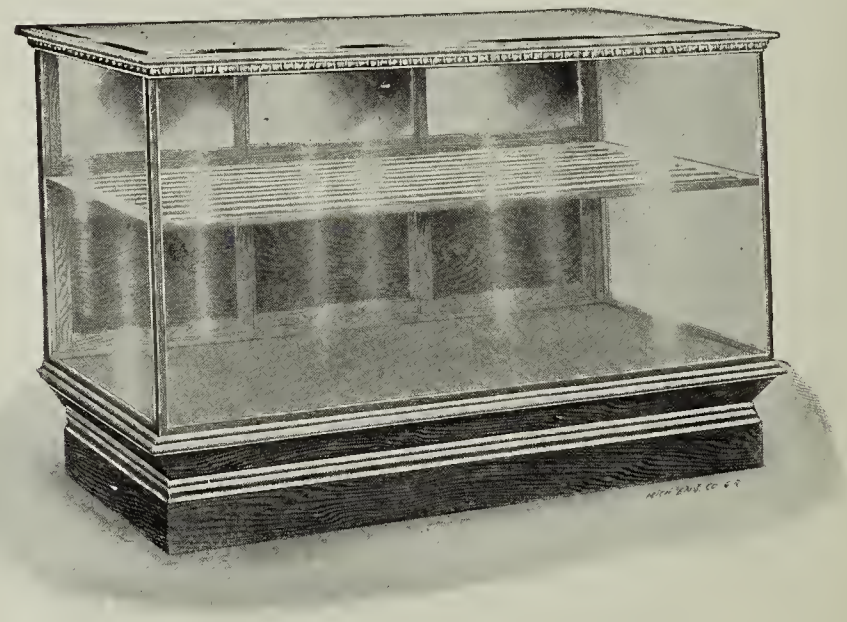


Section No. 17.

COMBINATION CIGAR CASE. This Case matches our No. 16. Has sliding mirror doors in upper section, paneled sliding doors in lower. Slatted rack shelf, with mineral wool moistener.

Section No. 16.

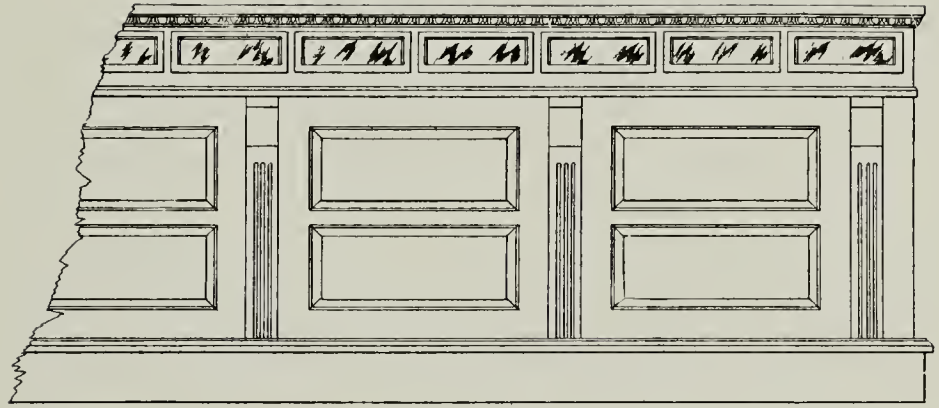
DISPLAY CASE. 42 inches high, 26 inches wide. Two wood shelves, quarter-sawed oak finish, 10 and 14 inches wide respectively, on nickle-plated, adjustable brackets. Receding base. The sliding doors move on invisible metal bearings, and are fitted with rubber cushion stops, and are so constructed as to be as nearly dust proof as possible. We carry 6 feet, 8 feet and 10 feet lengths in stock. Our 8 feet lengths are the most popular. Selected D. S. A. glass front, glass ends and glass sliding doors. Beveled-plate top. (We also make this with double-strength American glass top.)



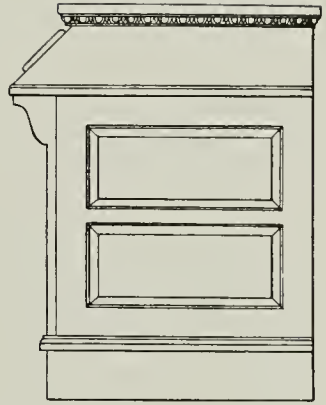
Section No. 18.

THIS cut illustrates a Counter 37 inches high, 24 inches on top, with 26 inch base. In the part that slopes from the top is inserted dummy display trays, made of wood, with glass exposition for showing sample quantities of goods. You will notice that it is paneled below this. The rear is made open for storage of goods. In these spaces can be installed barrel swings for handling sugar, etc., in original packages if desired.

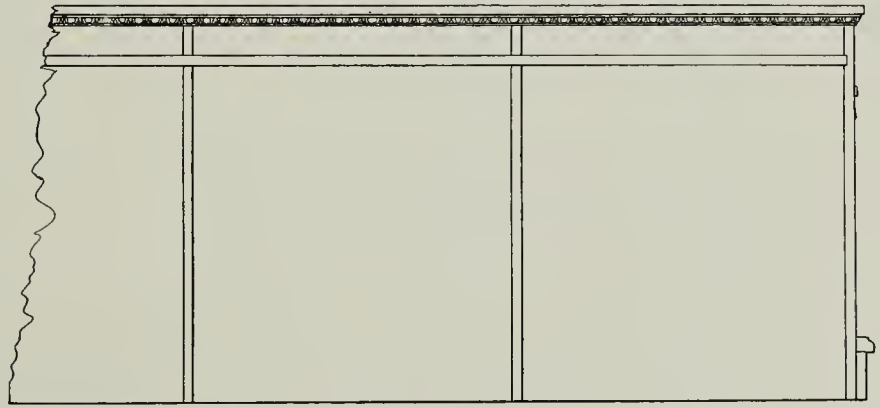
Scale of cut, $\frac{1}{2}$ inch equals 1 foot.



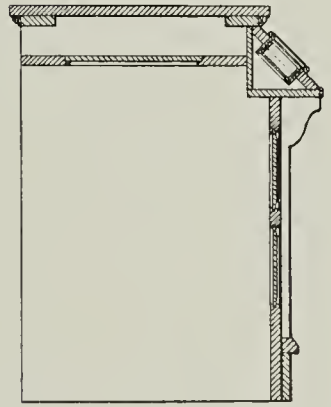
FRONT.



SIDE.



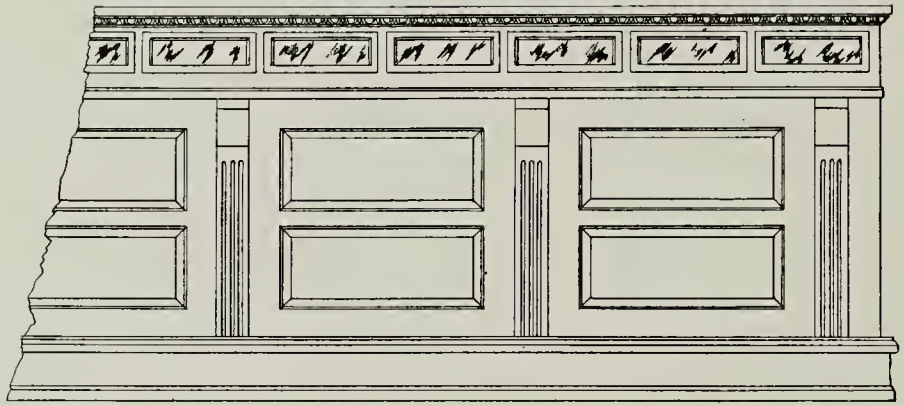
REAR.



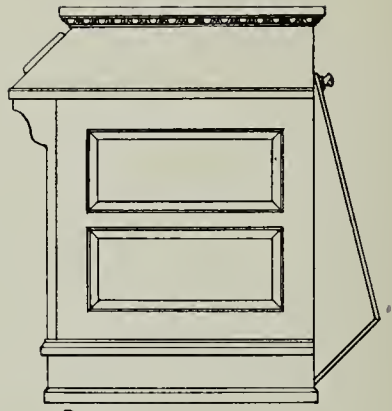
Section No. 19.

THIS cut, you will notice, is similar to No. 18, and is made just the same in every particular except the rear. Here can be installed large bins in one row (see right of cut,) or two rows of smaller bins (see left of cut.) The large bins average 22 inches in width, and the smaller ones 16 inches in width.

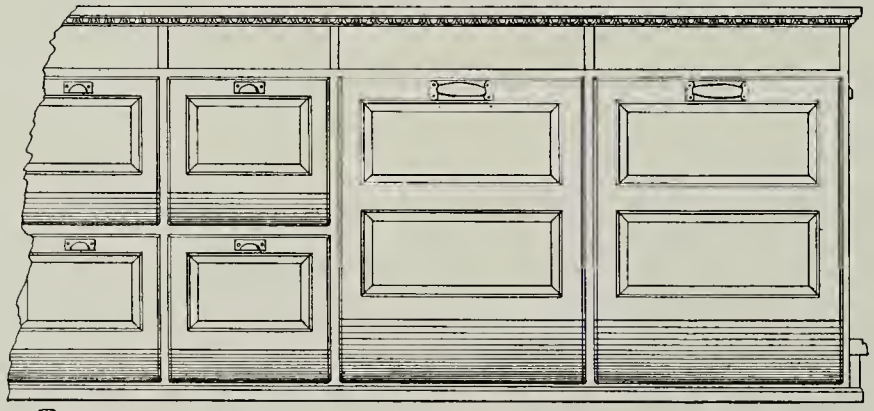
Scale of cut, $\frac{1}{2}$ inch equals 1 foot.



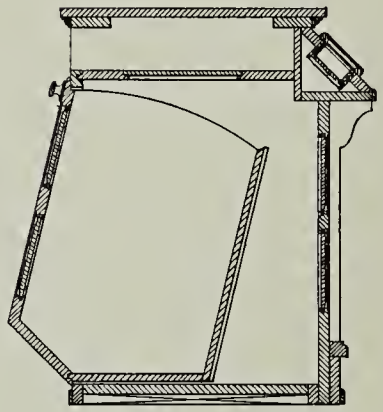
FRONT



SIDE.

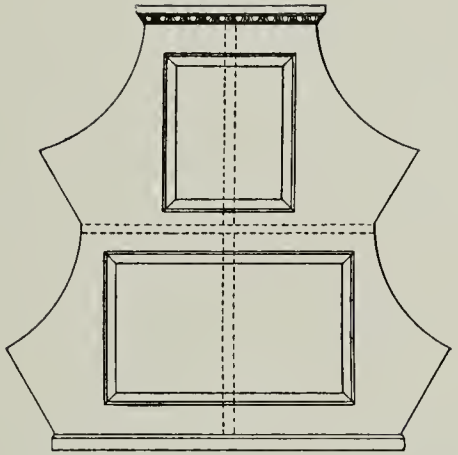


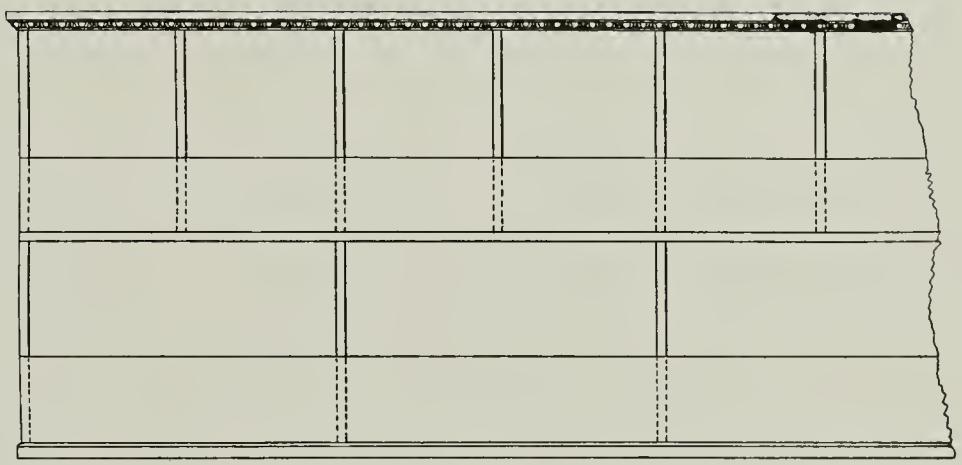
REAR



Section No. 20.

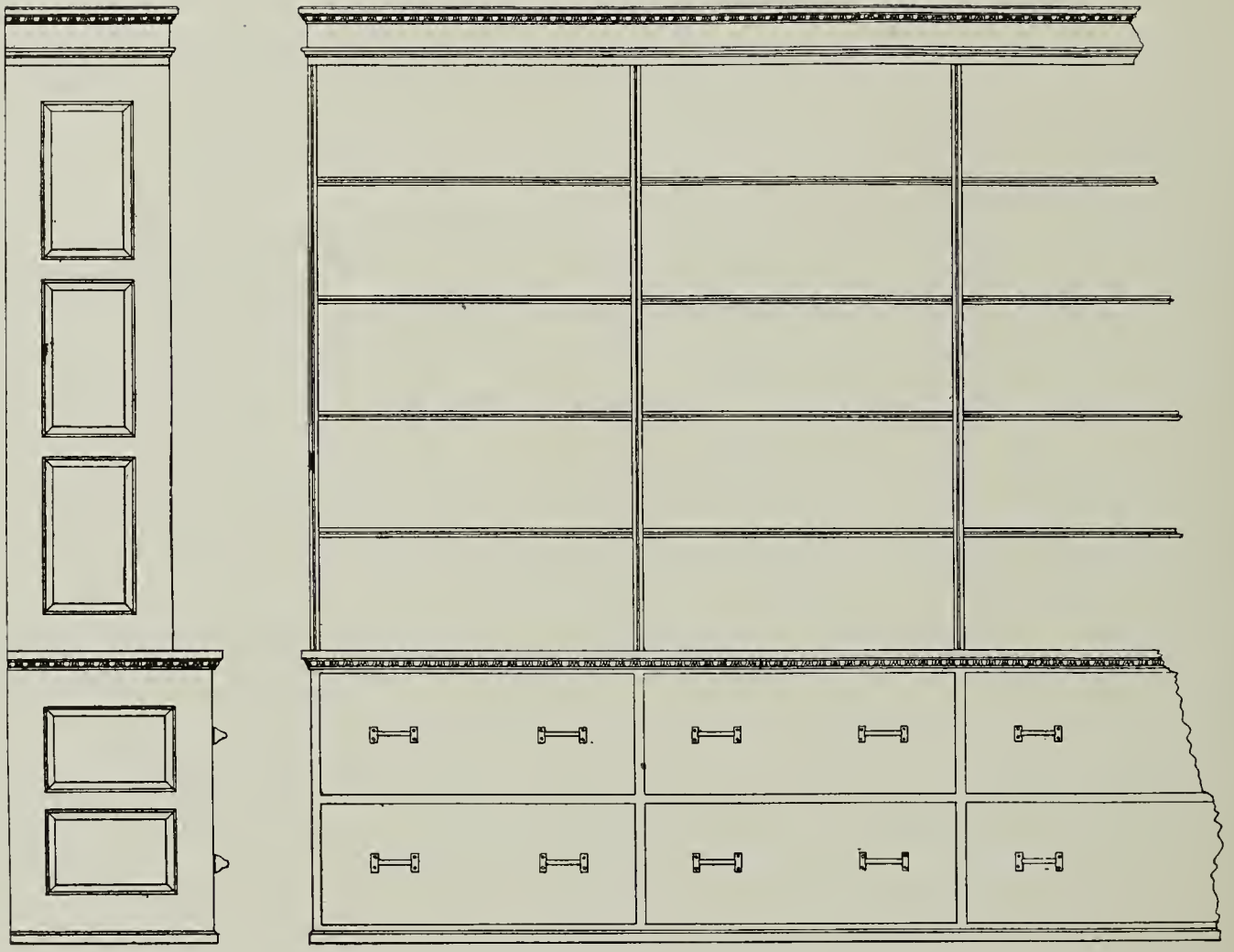
THIS cut represents a Vegetable Case for displaying vegetables of all kinds and descriptions. The case is 42 inches in height, 18 inches at the base, made with a double set of pockets in the upper portion and a single set of larger pockets below. This case is calculated to stand in the centre of the floor, to retail from each side. It is also made single, which would be represented by just one-half of the side elevation of the cut. Scale of cut, $\frac{1}{2}$ inch equals 1 foot.





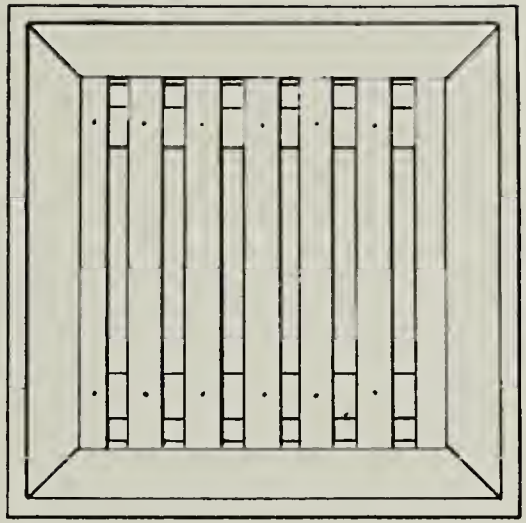
Section No. 21.

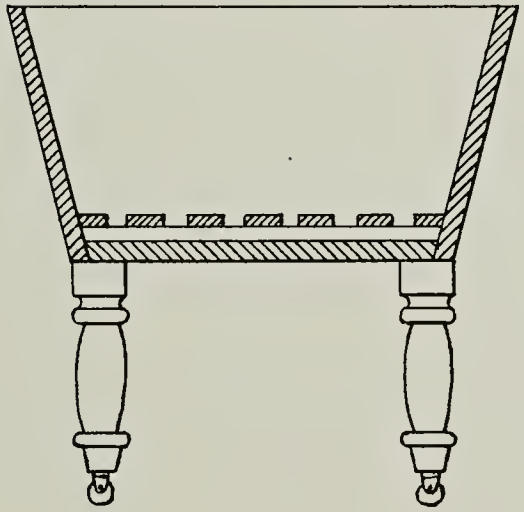
DRY GOODS SHELVING. This, you will notice, represents the usual style of fixtures used in dry goods stores, the counter base being 30 inches in height and 22 inches in depth ; the upper portion being made 17 inches in depth and supplied with two rows of drawers, the entire height measuring 8 feet. Please bear in mind that this can be made in all heights and depths to suit the customer. Scale of cut, $\frac{1}{2}$ inch equals 1 foot.

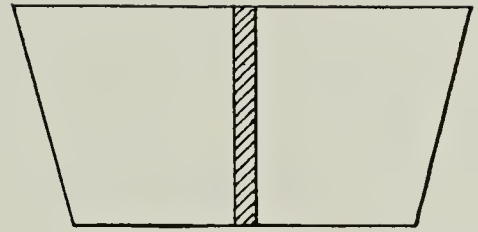


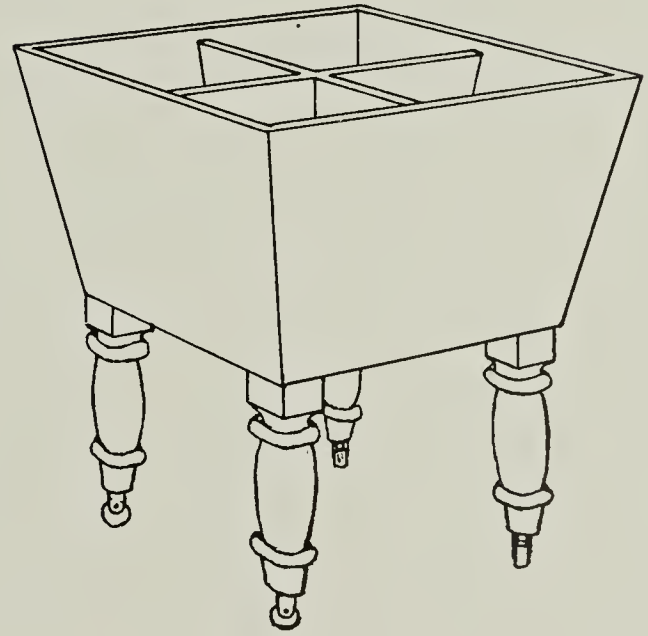
Section No. 22.

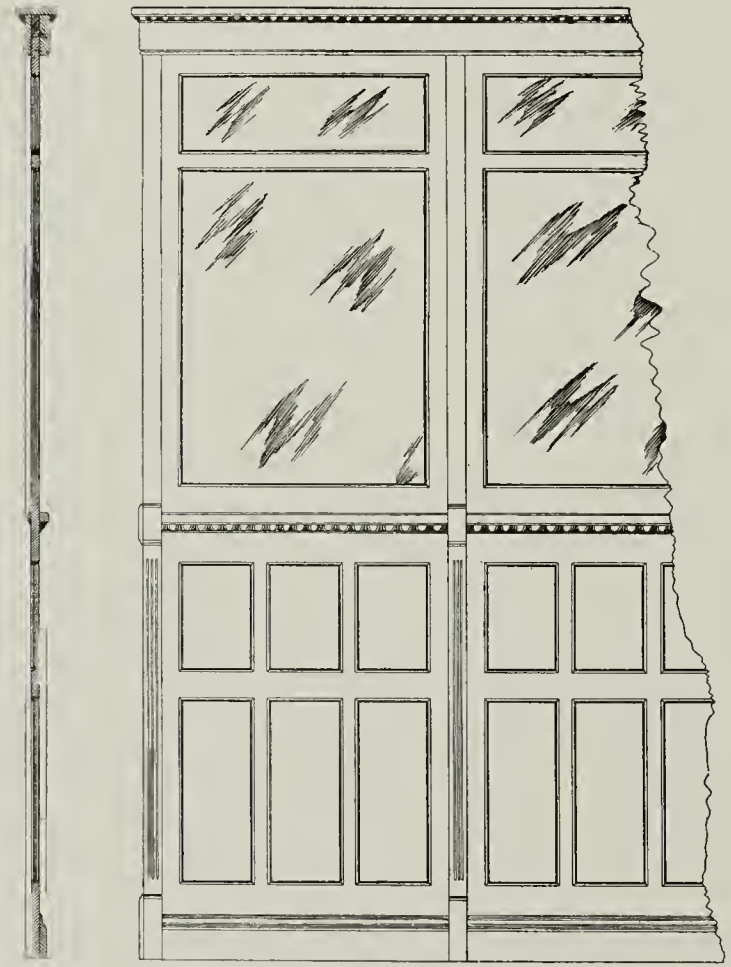
THIS cut represents a Fruit or Vegetable Hopper, and is much in vogue among up-to-date store-keepers. The width at the top measures 2 feet square and at the base 18 inches square. It stands 2 feet from the floor, and is made with a slatted bottom for ventilation, and mounted on turned legs and movable casters, and is one of the best methods for displaying oranges, lemons, pineapples, nuts, raisins, mineral waters, etc. You will notice in the lower right hand corner of cut that it shows four divisions. These divisions are movable, so that one commodity or four can be shown in the same hopper if desired. Scale of cut, one inch equals 1 foot.









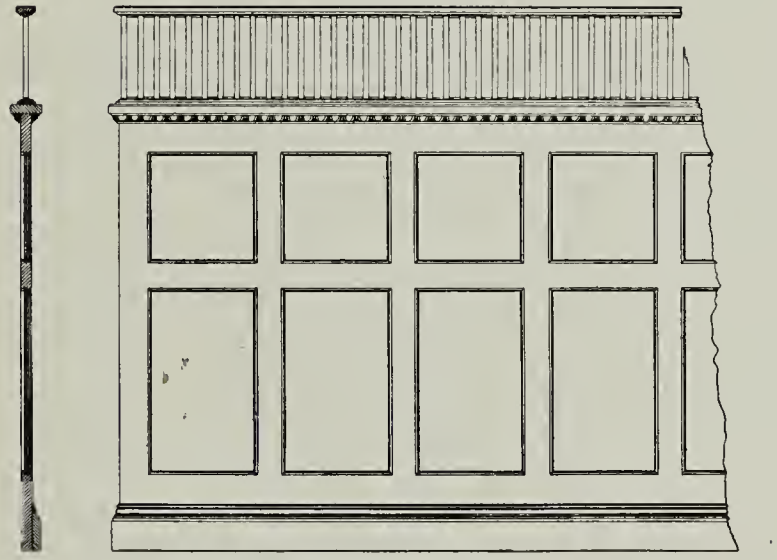


Section No. 23.

Section No. 23.

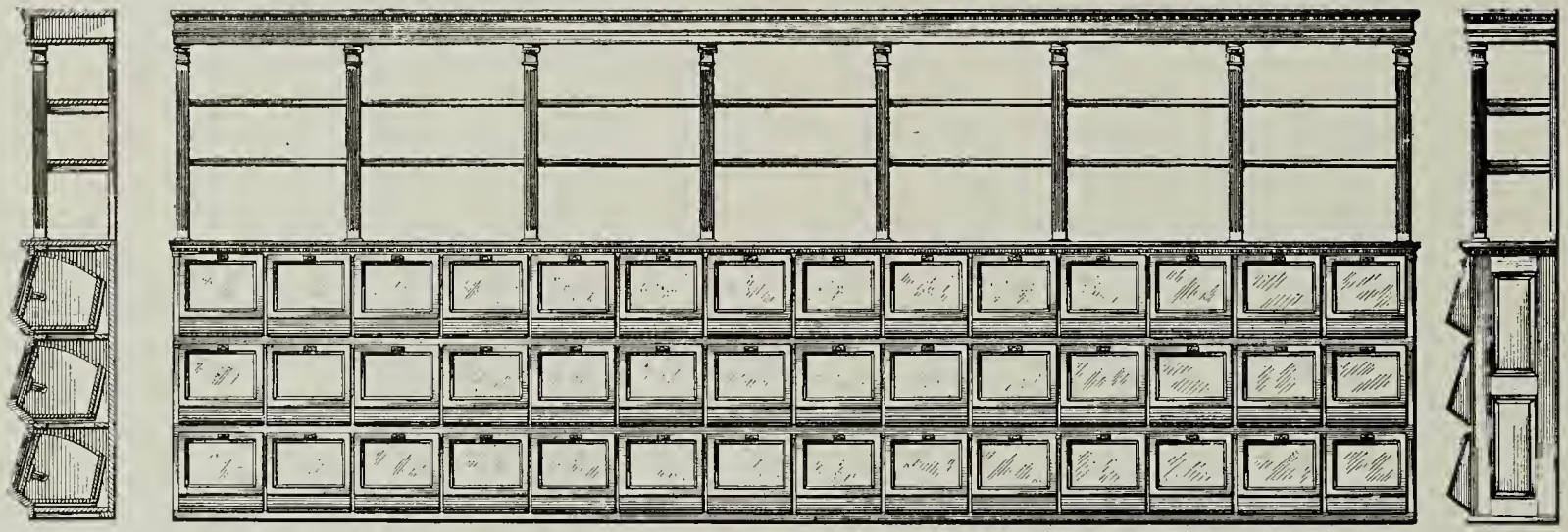
THIS cut illustrates an Office Partition, which can be made with two, three or more sides. The total height is 7 feet 6 inches; base paneled portion, 42 inches. This is always constructed with the necessary cash openings on one or two sides, and standing desk fitted to this partition, on any side that may be desired. One door is allowed for each office. Glass used is double strength, unless otherwise specified.

Scale of cut, $\frac{1}{2}$ inch equals 1 foot.



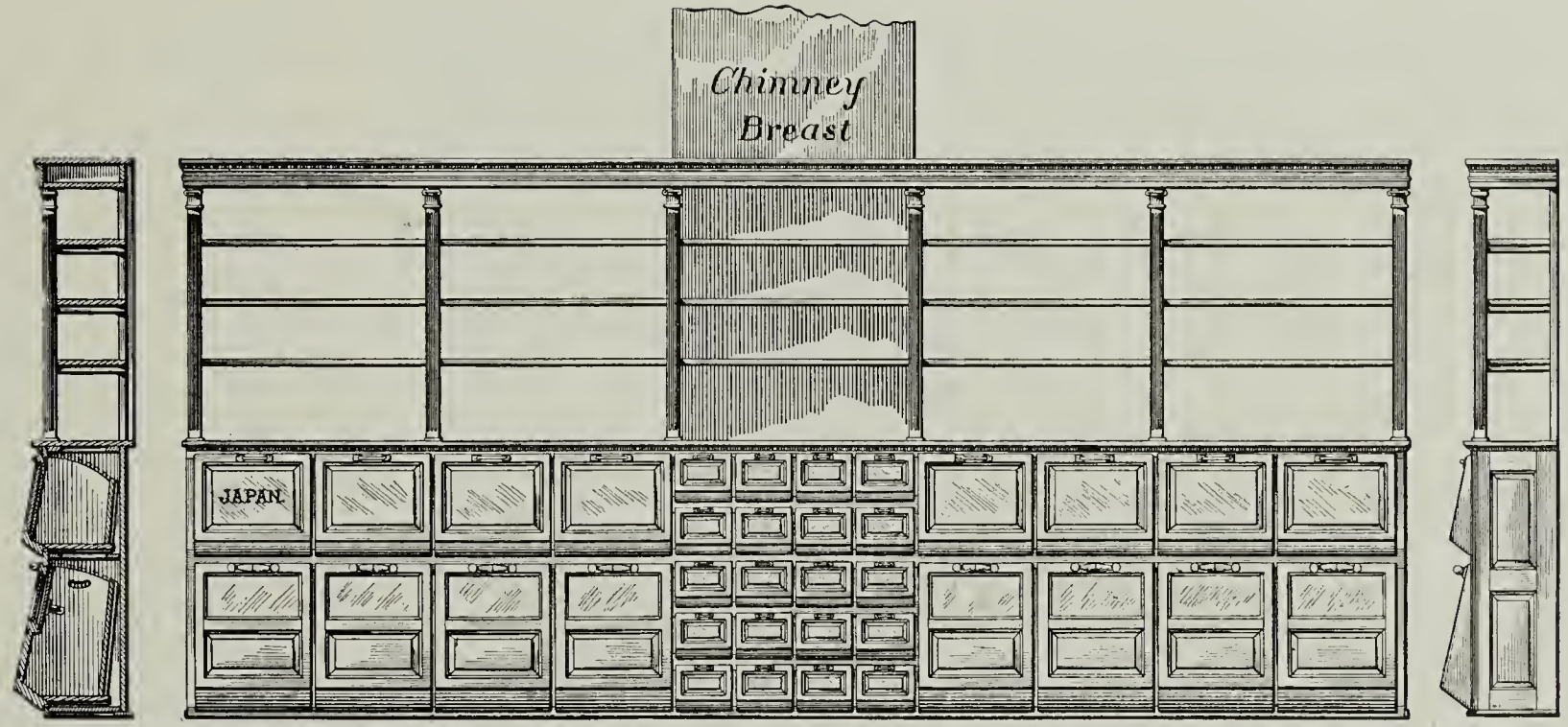
Section No. 24.

THIS cut illustrates an Office Partition, 4 feet 3 inches high, made with paneled base, 42 inches high from the floor, and surmounted at the top by open spindle work, and supplied with the necessary cash openings. Standing desk can be installed inside and attached to sides of the Office. Made with two or more sides; one door allowed for each Office. Scale of cut, $\frac{1}{2}$ inch equals 1 foot.



THE above illustration is submitted for the purpose of conveying to prospective customers the idea of how a Wall Case looks when placed along the wall. The cut shows two end views, one being a sectional view at the left, and the solid end at the right of the cut.

The above cut is supposed to illustrate a 20 foot Wall Case of Section No. 2, as described on page 3, and shows how shelving may be placed above it. You will notice that the cut shows fourteen bins in each row. Of course, a 10 foot section would contain just one-half as many, and the case would grow proportionately less in bins as it was shortened in length.



THE above cut is drawn to illustrate a combination Wall Case of Sections No. 6 and 7. The cut shows Section 6 on each side of chimney breast, and Section 7 over the breast. It is presumed that this breast or projection into the room is 9 inches deep, and the wall case 18 inches on each side of the breast and 9 inches over the breast, which is all that we require for spice nest. Of course, this combination of casing could be made to stand along the wall where no chimney breast extends into the room; but in order to economize space, the spice nest is placed in this position; it can also be placed at either end of a case.

The drawing also shows two end views, the one on the left being sectional, and the one on the right full paneled end. In this case the sections of No. 6 on each side of the breast are 8 feet long and the spice section 4 feet long, making the total length 20 feet.

Of course, these are made in all lengths and all sizes. See pages 5 and 6 for further description.

Messrs. J. A. Franz Sons, Pomeroy, O.

SPRING is the great Walker Bin time. Your customers are cleaning and furnishing their houses. Why don't you make a little palace out of your store with Walker Bins? They display your goods like a food show, and they sell 'em, too.

THIS Catalogue shows some of the stores fitted up with Walker Patent Bins. This will give you a better idea of what they will do for a store than any amount of description. But you can't tell even from pictures what an enlivening effect these bins, by displaying goods, are going to have on your business.

Messrs. J. A. Franz Sons, Pomeroy, O.

Mr. T. A. Kane, 428 Exchange Street, Geneva, N. Y.

A HANDSOME store is not only a pride and pleasure to its owner; but it brings business. When you are buying eatables, if everything looks clean and attractive it offers an inducement to buy. The first step towards keeping your stock clean and displaying it invitingly is to equip your store with Walker Patent Pivoted Bins. They are so convenient; they save much valuable time, too.

WHEN you patronize a restaurant, if everything looks clean, it proves appetizing and you go there again. The same thing applies to a grocery store. You go there to buy eatables; neatness and cleanliness not only induce people to buy, but they induce them to buy more and to come again. The money you put in handsome, attractive fixtures is a Paying Investment, and you Always get it back through increased patronage. The Convenience also saves time, and time is money to the busy merchant.

Messrs. J. R. Van Ness & Bro., 23 N. Tryon Street, Charlotte, N. C.

The Finely Acker Company, Reading Terminal, Phila.

THERE are other store bins on the market, but none like Walker's. Walker's Bins stand alone—in looks and in convenient mechanism. They grace some of the finest grocery stores in the United States. Don't take a weak, rickety imitation of Walker Bins unless you want your store to be a caricature of what it might be.

THE best grocery stores in the country are being gradually fitted with Walker Bins.

Why? Because it is now thought good business to make a store as handsomely attractive as it can be made, and Walker Bins do that superlatively.

Immense store improvement for very little expense.

Mr. H. C. Bohack, Broadway & Sedam St., Brooklyn, N. Y.

Albert Kaiser, Philadelphia, Pa.

IT'S a pleasure to sell goods in a store handsomely fitted with Walker Bins; but what's more important, it's a pleasure to buy goods in it.

That's why Walker Bins pay as an investment. They advertise the store and draw trade, for there is no business-bringing magnet equal to a handsome store.

THIS illustration shows a complete Southern store, of the Up-to-Date variety. Notice the cleanliness on the floor, everything being kept away from dust, dirt and contamination, and preserving a neat and clean appearance throughout. While the store is very large, the expenses for furnishing this style of fixtures is not so great.

The Jordan Stabler Co., 701-5 Madison Ave., Baltimore, Md.

Messrs. Bernard Off's Sons, 20th and Locust Streets, Phila.

YOU can force people to buy by displaying goods so attractively they cannot resist the tempting invitation. Bins that are beautifully made, turning old stores into new ones, keeping out dirt, mice, insects and tasters, soon save their cost in increased sales.

IMAGINE an array of these handsome Walker Bins in your store —clean, tempting, store-furnishing, transforming. Spring is coming. Furbish your place up a little. A store fitted with Walker Bins is a new store.

Mr. T. B. Murfit, 31st St. and Montgomery Ave., Philadelphia, Pa.

Messrs. Overbeck Brothers, 87th St. & Columbus Ave., New York City, N. Y.

SOME grocers have an idea that Walker Bins cost a great deal more than they do. They're surprisingly moderate-priced. You don't have to fit up your whole store with them at once, start small, but start, for Walker Bins will give you a new store and a new business.

GROCERS who make their stores things of beauty with Walker Bins, find them joys forever, because the handsome furnishings draw people, and the people buy. Goods displayed in Walker Bins are half sold.

Messrs. McKain & Company, 6016 Penn Avenue, Pittsburg, Pa.

Messrs. Thos. Martindale & Co., 10th & Market Streets, Phila.

WALKER BINS so change the appearance of a store and stock that everything tempts the appetite. Everything is in sight, too, under glass, protected from dust, insects and tasters. Let people see inviting eatables, and they will buy lots more than they will if they have to ask for things they don't see.

It doesn't take long for the increase in your sales to pay for the expense of having your store fitted up by us.

WALKER FIXTURES are always used when a particularly handsome attractive store is desired. They are constructed to Display Your Stock to the best advantage, to keep it clean, to prevent picking, to save breakage and facilitate quick handling. They soon earn their cost in the saving of time and waste and increased patronage.

Mr. H. C. Tum Suden, 52nd Street and 3rd Ave., Brooklyn, N. Y.

The Great Atlantic & Pacific Tea Co., 308 Market Street, Phila.

AS flies swarm about the molasses barrel, so do women swarm about the store where goods are beautifully displayed—the store fitted with Walker Bins. And women never swarmed yet without buying.

The Walker Bins make an old store new, a dirty store clean, an unattractive store a place of beauty and a hive forever.

FIT your store with Walker Bins. Passersby will come in, because its attractiveness will act like a magnet. Show a clean, inviting stock, and you immediately appeal to the senses. They don't have to ask for what they don't see, because with Walker Bins you can put your whole stock before them. This means sales and big sales.

The Great Atlantic and Pacific Tea Co., 308 Market Street, Phila.

Pelham Market Co., 6600 Germantown Avenue, Phila., Pa.

SIT down in your store and figure out what a difference Walker Bins would make there. They'll transform your store, and the handsome attractive way they will display your goods transforms your business, too.

NOTHING brings people back to your store like attractively displayed stock—a stock always clean and inviting. Show your goods if you want them to sell, and show them in a manner calculated to tempt your customers.

There is no way to do so as effectively as with Walker Bins.

Bauer & Harrison, 620 North Second Street, Phila., Pa.

Marshall Brothers, 4049-4051 Market Street, Phila., Pa.

FIXTURES that turn an old store into a new one; that keep your stock for months as bright, clean and fresh looking as the day you got it; that tempt people to buy; that keep out mice and insects and protect you from tasters, are fixtures that soon save you their cost.

WALKER BINS are silent salesmen; but, oh, how eloquent they are! They simply turn an old store into a new one, and you can't get old stock, because they keep everything bright, clean and new-looking. They soon pay for themselves in new customers and increased sales.

James Hutchinson, 5908-5910 Germantown Avenue, Phila., Pa.

Jno. F. Luebke Grocery Co., St. Louis, Mo.

FIT it with Walker Patent Pivoted Bins and your store becomes so attractive it's bound to bring the people in. Your stock looks so clean and inviting, they are bound to buy. They keep everything so fresh and sweet, they are bound to come back and buy again. It may mean a little expense at first, but you soon get your money back; your surroundings prove an incentive to you and your clerks to keep your store a perpetual temptation to the ladies to buy.

IT is the easiest thing imaginable to sell a big bill of goods to a transient customer who calls for a pound of sugar or a bar of soap. Put in Walker Bins. They enable you to show your entire stock; to show it temptingly, and you haven't an idea how quickly the amount they cost you will come back in increased sales.

W. M. Rosborough, St. Louis, Mo.

Louis Everding, St. Louis, Mo.

WHEN the cost of having an Up-to-Date, handsome store is so small you soon make it up in increased patronage and sales. You may have an exaggerated idea as to the expense of fitting up your place. Shall we quote you prices ?

IT isn't necessary to fit up your entire store with Walker Bins at once. If you want to go slow, put in small lengths at a time. Even that will improve the appearance of your store. Walker Bins are the handsomest, most convenient, greatest money-saving devices for displaying goods on the market.

Geo. Kuchenbuch, St. Louis, Mo.

Park Tea Company, Philadelphia, Pa.

WE are fitting up stores in South America, Mexico, and even South Africa, as well as many other foreign countries. Yankees teach foreigners how to do business. Even the merchants in these far-away countries realize that nothing brings business like an attractive store.

LOOK at this picture, then look at your store; note the neatness, compactness, yet perfect display. Do you know that the increase in your sales and the time you would save if your store was arranged this way would soon pay for what it would cost?

Jno. Tea Delahay Co., New Orleans, La.

Thos. Lynch and Son, 249 9th Ave., New York.

A GLANCE at this picture shows the art of "Display." Display of the right kind means business, business which leaves your competitor, to come to you, if you make the temptation strong enough. That's our business, arranging Grocery stores to admit of a display of stock so temptingly as to bring the other fellows' customers to you.

IF your store doesn't look like this, let us tell you what it will cost to fix it this way. The increase in your business will pay the cost in a short time. This isn't a theory, but a fact that has been demonstrated many, many times.

Peckovitch Bros., 47th Street and 10th Avenue, New York.

Snitger Bros., Beaver, Pa.

Note this Picture Closely, for Five Reasons :

1. It shows a store ideally arranged to economize space.
2. It shows a store ideally arranged to display goods advantageously.
3. It shows a store ideally arranged to keep goods clean and attractive.
4. It shows a store ideally arranged to attract business.
5. It shows a store ideally arranged by the recognized *leaders* in designing and building Grocery Store Fixtures.

A STORE arranged like this will hold a big stock, or make a little stock look big. All of it will be salable all the time, because dirt, dust, bugs, mice and tasters can't get at it. Your sales will increase, because everything in your store is in sight and looks tempting.

E. Bradford Clarke Co., 1520 Chestnut St., Phila., Pa.

Andrew R Wright Hill Macnaghy Ellis C Shoemaker

E. Bradford Clarke Co. Limited.

Family Grocers and Cigar Importers.

Chestnut and Fifteenth Streets

Philadelphia.

March 28th, 1906.

Walker Patent Pivot Bin Co.,

18 South Seventh St.,

Philadelphia.

Gentlemen·

We have your request for a statement from us as to how we are pleased with the Walker Bins, and also the work done by your Company in fitting up our new store at 1520 Chestnut St., Phila., and in reply would say that the same has been satisfactory, the fixtures presenting a very handsome appearance, and have been much admired.

Yours very truly,

Andrew R. Wright

President,
E. Bradford Clarke Co., Ltd.

ERNEST HOWARD HUNTER
ATTORNEY AT LAW.
NO. 926 WALNUT STREET

BELL AND KEYSTONE PHONES

PATENTS AND PATENT CAUSES

PHILADELPHIA, July 1, 190 5

Walker Patent Pivoted Bin Company,

Philadelphia, Pa.,

Gentlemen:

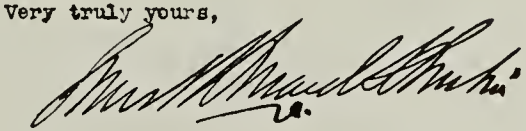
I take pleasure in advising you that by an opinion filed by Judge Gray on June 27th the Circuit Court of Appeals for the Third Circuit has affirmed the decrees entered in your suits against Miller and England and the William Butler Co. for the infringement of your patent 614,279, which were decided in your favor by Judge Archbald last September.

This is the final decision of the highest Court and fully establishes your exclusive right to the pivoted swell front counterbalanced bin.

You can now proceed against users of infringing bins either to recover your license fees or to collect damages and restrain further use by injunction.

I also take pleasure in advising you that Judge Archbald has filed an opinion in the suit brought against you by Miller and England for the alleged infringement of the Bacon patent 447,532, in which he holds that your Mr. E. J. Walker and not the patentee Bacon was the original and first inventor of such bins, and that the Bacon patent is therefore invalid.

Very truly yours,



WILLIAM H. STEVENSON. JAMES B. STEVENSON. JOHN U. WRAGG.

GEO. K. STEVENSON & CO.

TWO STORES: {SIXTH AVENUE, CENTRE AND HIGHLAND AVES.

IMPORTING GROCERS,

ANSWER TO SIXTH AVENUE STORE.

PITTSBURGH. Sept. 2Ist,I903.

Walker Patent Pivoted Bin Co.,

Philadelphia,Pa.

Gentlemen;- The Walker Patent Pivoted Bins installed in both our Stores have proved satisfactory in every particular.

They greatly economize space, protect and display goods to the best advantage, the workmanship is first olass, lending an attractive and up to date appearance to our stores.

Yours truly,

Geo. K. Stevenson & Co.

Dic.WHS.

MOUNTAIN SUPPLY COMPANY.

GENERAL MANAGER'S OFFICE.

CRESSON, PA., June 15, 1903.

Walker Patent Pivoted Bin Co.,
Philadelphia,
Pa.

Gentlemen:

We take pleasure in offering our testimonial of your store fixtures which were installed in our store at Cresson in April, last.

The same have attracted considerable notice from all visitors to our store and we unhesitatingly recommend them for their sightliness, convenience and general utility. Considering the difference in their cost over the ordinary fixtures in common use we regard the additional outlay a capital investment.

We also commend the careful and painstaking method you employ in drafting your plans and utilizing every obtainable portion of floor and wall space, and the satisfactory manner in which your completed work is turned out.

Yours Very Truly,
Mountain Supply Co.
Jas B. Hoyle
General Manager.

Berwick Store Company, Limited.
Jobbers and Retailers of
General Merchandise and Coal.
Berwick, Pa.

F. A. Witman, Secy & Treas
R. H. Davenport, Superintendent

Dec. 28th, 1899.

Mess. Walker Patent Pivoted Bin Co.,

Philadelphia, Pa.

Gentlemen:-

Replying to yours of the 15th inst., which would have had more prompt reply but for our busy holiday trade, would say that we are more than pleased with the fixtures, and they are admired by everybody. So far we have not one single fault to find with them, and we think it is going to be a very good advertisement for the fixtures, as we find that the travelling men are making numerous inquiries as to where they were obtained, and we have also had a great many merchants from neighboring towns in to see them. We would be pleased to recommend them to any one enquiring about them in our district.

Respectfully,

BERWICK STORE CO., Limited.
R. H. Davenport
SUPERINTENDENT.

HEADQUARTERS: 1205 MARKET STREET,
700 NORTH SECOND STREET, 617 SOUTH SECOND STREET,
1625 RIDGE AVENUE, 2442 FRANKFORD AVENUE,
3966 MARKET STREET, 308 MARKET STREET.
PHILADELPHIA, PA.
162 BRIDGE ST., PHOENIXVILLE, PA. 14 & 16 N. QUEEN ST., LANCASTER, PA
815 MARKET ST., WILMINGTON, DEL. 1311 ELEVENTH AVE., ALTOONA, PA.
439 KAIGHN'S AVE., CAMDEN, N. J. 356 MARKET ST., WILLIAMSPORT, PA.
304 WEST BROAD STREET, HAZLETON, PA.

PHILADELPHIA, PA., Dec. 15, 1903.

The Walker Patent Pivoted Bin Co.,

Builders Exchange,

Phila.,

Gentlemen:-

It affords me much pleasure to say a word in praise of the merits of your Bins. We have already installed them in four of our Phila., stores with eminetly satisfactory results. They are attractive, occupy a minimum space and being air tight preserve the aroma and strength of their contents.

Yours truly,

C. Tolan

Manager of The Great At. & Pac. Tea Co.,

Phila.Pa.

EDWARD M. FITHIAN
FINEST GROCERIES

Bridgeton, N. J., September 21, 1903.

Walker Patent Pivoted Bin Co.:

Four years ago I refitted part of my store with your Pivoted Bins. If I were building a new store I would use them throughout. They have thoroughly demonstrated:

Their handiness and convenience;

Their increased sales of goods owing to the constant and attractive display;

Their protection of contents from flies, dust and dampness;

Their profitable utilization of otherwise useless space, and

Their beauty as store fixtures.

The new, adjustable clips for holding the display-backs in place are such an improvement on the original device that they deserve to be called a means of grace in saving time, trouble, broken glass and profanity.

Very truly yours,

Ed M. Fithian

J. R. VAN NESS & BRO.
FINE GROCERIES
23 N. Tryon Street Both Telephones 68

J. R. VAN NESS
W. I. VAN NESS

CHARLOTTE, N. C. September 17th 1903.

Walker Patent Pivoted Bin Co.,

Philadelphia, Pa.

Gentlemen:

We will always feel under obligations to the friend, who referred us to you, as head-quarters for "Modern Grocery Fixtures."

The Bin-Display Counters, and Shelving bought of you last year have far exceeded our expectations. They are handsome, convenient, and durable.

And it has been a real pleasure to deal with such courteous Gentlemen as you have proven yourselves to be.

Very truly yours,

J. R. Van Ness & Bro.

McKain & Company

IMPORTING GROCERS

Phones { Bell 1138 East / P. & A. 17 East

6016 Penn Avenue, East End

Pittsburg, Pa., Sept, 22, 1903.

Walker Patent Pivoted Bin Co.-

Gentlemen,- We take pleasure in sending you a photograph of our store and wish to compliment you on the construction and attractive appear ance your fixtures present. "O, What a clean store" is an expression common ly heard by us every day, and we feel certain that there is no other shelving or bins that add so much to the tidy appearance of a place and protect goods from dust and dirt. We feel more than satisfied with our purchase from you and thank you for your courteous treatment and prompt delivery of goods. Should you care to use us as reference in this or any other city, do so, as we cannot say too much for the out put of your concern.

Yours very truly,

McKain & Company

13.15.17.19 LAKE ST

OGDENSBURG, N.Y. May 11, 1904.

Messrs. Walker Pat. Piv. Bin Co.,
Philadelphia, Pa.

Gentlemen:-

The No. 8 Double Counter just received, and in the finest of condition, not even one little scratch or mar on it, which speaks very good for your factory packer and shipper at Penn Yan, N. Y.

I am very much pleased with it in every way, and my clerks think it the finest Display Counter they ever saw. My only regret is that I havo not room for more of them, as I think it will pay for itself in a very short time, in increased sales and the protection that it affords from vermin, insects and pickers. I enclose herewith my check to cover same, which you will please place to my credit. I am,

Very truly yours,

J. Larock

L. M. SNITGER. W. H. SNITGER.

PHONES 72
OR 228-R

SNITGER BROS.

.....Fancy and Staple Groceries.....

BEAVER, PA., July 25, 1905. 190

Walker Patent Pivoted Bin Co.,

Philadelphia, Pa

Gentlemen,-

The installing of your Up-to-Date Fixtures in our new store has caused a wonderful revolution in our business, in every particular Our trade is increasing at a wonderful rate, and we can only thank you for this grand change from the old way of doing business.

We have people from many parts of the oountry call on us, to see our store and they are delighted with it.

Very truly yours,

Snitger Bros

Dic. L. M. S.

Phone No. 141.

All kinds Canned Goods, Crackers, Cakes, Teas, and Coffees.

High Grade Flour, Hay, Grain, Mill Feed, Etc.

SPITLER & EAKLE,

Wholesale and Retail Dealers in

Staple and Fancy Groceries

No. 4 East Main Street.

COUNTRY PRODUCE a Specialty.

Staunton, Va., March 14, 1903

The Walker Patent Pivoted Bin Co..

Philadelphia, Pa.

Gentlemen,-

Enclosed please find check to cover first payment on Bins, which we received in nice condition. We have them placed in position and are very much pleased with them, and wonder how we ever got along without them. We would not be without them for double the money.

Yours very truly,

Spitler & Eakle

R. L. PATTERSON
J. D. PATTERSON
E. O. PATTERSON

GREENSBORO BRANCH
217 SOUTH ELM ST

PATTERSON BROS.

FINE GROCERIES

IMPORTED AND DOMESTIC

CORNER MAIN AND MARKET STREETS

FRESH ROASTED COFFEES

GROUND AND PULVERIZED WITH AN ELECTRIC DRIVEN MILL

FRUITS AND VEGETABLES

DURHAM, N. C., Nov. 7, 1904

Walker Patent Pivoted Bin Co.,

Philadelphia, Pa.

Gentlemen,-

Enclosed find check for $58.50, in payment for 10ft Counter, less special discount. It is the finest Counter for a Grocery that we have ever seen. We regret not putting in your Fixtures complete. You will hear from us later, when we expect to fit up our other store.

Yours truly,

Patterson Bros,

PHONE. 140

Joel M. Cochran,

WHISKIES & BRANDIES FOR FAMILY USE.

SALES AGENCY FOR Huyler's CANDIES.

Pure Food Store.

Charlottesville, Va. Jan. 1st, 1906.

Walker Patent Bivoted Bin Co.,
Philadelphia, Pa.

Dear Sirs;-

Replying to your favor of the 29th ult, I take great pleasure in stating that I have had your Patent Pivoted Bins in use in my PURE FOOD STORE for over 12 months and that I am most pleased with them in every respect.

Goods kept in your bins present a clean and most inviting display, and I can honestly say that the use of them, with the clean goods they insure my customers, has made a marked increase in my sales.

The neat, attractive display that these fixtures make has given the PURE FOOD STORE distinction that is attracting the best class of customers in this and neighboring cities.

Wishing you a most Prosperous New Year, I beg to remain,

Yours very truly.

Joel M. Cochran.

FINLEY ACKER, President DURBIN S. ACKER, Sec. & Treas A LINCOLN ACKER, Vice-Pres & Gen Mgr

FINLEY ACKER CO.

ESTABLISHED 1881 — INCORPORATED 1902

IMPORTERS AND ROASTERS OF COFFEES
MANUFACTURERS OF HIGHEST GRADE
CONFECTIONS AND FOOD PRODUCTS

121-123-125 N. EIGHTH STREET
1131 AND 1133 MARKET STREET
ATLANTIC CITY BRANCH—ON THE ESPLANADE

PHILADELPHIA, 9/4/03. 190

Walker Patent Pivoted Bin Co.

Phila., Pa

Gentlemen:-

We beg to express our appreciation of the practicable utility and the very fine appearance of the Walker Pivoted Bins which you have furnished for our enlarged store on Market St. These bins have been very greatly admired and have added to the attractiveness of our store.

Yours very truly,

FINLEY ACKER CO.

Dictated by

Finley Acker Pres.

IT is impossible for us to give a complete list of customers using our Bins. The following list, however, includes the names of some grocers taken at random from our books:

Alabama.

Anniston Lime & Stone Co., . Anniston.
Sterne, L. A., ... "
Fowlkes & Myatt Co. . . . Birmingham.
Woodliff & Woodliff, ... Gadsden.
King, J. P. Gro. Co., ... Huntsville.
Harris, R. O., ... Mobile.
Farley & Dowe, ... Montgomery.
Schneider, J. A., ... "

Arkansas.

Crumpler, John P., ... Harrison.
Smart, F. G., ... Pine Bluff.

California.

Powers, L. O., ... Los Angeles.
Goldberg, Bowen & Co., . San Francisco.

Conneticut.

Trevithick, W. J., ... Middletown.
Woodruff, W. C., ... New Hartford.
Mohican Company, ... STORES.
Collar Bros., ... Norfolk.
Otis & Son, ... Norwich.
Hewitt Gro. Co., ... Waterbury.

Delaware.

Anderson, E. & Son, ... Wilmington.
Bartlett, J. H., ... "
Dare, W. R., ... "
Donoho, A., ... "
Goodley, E. C., ... "
Hitchen, Jos. W., ... Wilmington.
Kay, Mrs. Ada R., ... "
Leary, D. F., ... "
Lynch, D. W. & Co., ... "
Strong, John C., ... "

District of Columbia.

Bates, W. C., ... Washington.
Bethel, J. B., ... "
Bolgiano, F. W. & Co., . . "
Childress, J. T., ... "
Clarke, S. J., ... "
Dickinson, E. P., ... "
Elliott, H. H., ... "
Garrison, W. B., ... "
Hall, E. F., ... "
Magruder, John H., ... "
Meader, H. I., ... "
Palmer, L. F., ... "
Richards & Miller, ... "
Ruppert, Thos., ... "

Illinois.

Munday, C. E., ... Altamont.
Baumann Co., ... Bloomington.
Gray Bros., ... "
Kenan Bros., ... Chicago.
Schodde Bros., ... "
Stanton & Co., ... "
Taussig, M., ... "
Wilkins, Jos., ... "
Nebraska Grocery & Meat Market, East St. Louis.
Shultz, S. M., ... " " "
Thoene, F. A., ... " " "
Bock, G. F., ... Highland Park.
Segenberger, C., ... Joilet.
Erickson & Co., ... Morris.
Palmer, H. D., ... Murphysboro.
Gauss, E., ... Peoria.
Wertzbaugher & Scheunemann, Plainfield.
Anderson, V. R., ... Rockford.
Burr Bros., ... "
Booth Alfred, ... Springfield.
Calloway, W. R., ... Taylorsville.

Indiana.

Griffin, W. A., ... Elkhart.
Cook, H. A. & Son, ... Evansville.
Ossenberg, F. W., ... "
Claman Bros., ... Indianapolis.
Columbia Grocery Co., . . "
Sockridge, S. E., ... Liberty.
Seib, L. H., ... Michigan City.
Affelder, Louis, ... Peru.
Abel, C. E., ... Seymour
Western Grocery Co., . . . South Bend.
Wright, E. R. & Co., ... Terre Haute.

Kentucky.

Depenbrock, H., ... Covington.
Hamilton Grocery Co., . . . "
Button, A. & Son, ... Louisville.
Gruner, Otto, ... "
Mansfield, R. & Son, ... "
Lahman, J. D., ... Ludlow.
Depenbrock, O., ... Newport.

Louisiana.

Delahay Co., Ltd., John Tea, New Orleans.
Vincent, G. J., ... " "

Maine.

Carleton, Pascal & Co., ... Camden.
Harper, G. H., ... Machias.
Cates, W. C., ... Machiasport.
Davian, Arthur, ... Waterville.

Maryland.

Bolgiano, J. & Son, ... Baltimore.
Clark & Stevens, ... "
Dimling, Geo., ... "
Dorsey, Jas. W., ... "
Evergreen Improvement Co., "
Hammond & Co., ... "
Knoblock, G., ... "
Matthews, J. N. & Co., ... "
Stabler, Jordan Co., ... "
Turner, J. Frank, ... "
Norris, Samuel, ... Easton.
Wright, Martin M., ... "
Feigley, R. S., ... Ellicott City.
Carr, C. F. & Bro., ... Hayattsville.
Stevens, A. H., ... Pocomoke City.
Stabler, Jordan Co., ... Roland Park.

Massachusetts.

Ginter Grocery Co., ... Boston.
Anderson & Nelson, ... Brockton.
Brockton Public Market, . . "
Mohican Company, ... "
Ryder, J. M., ... "
Larkin, E. H., ... Concord.
Kirby, P. H., ... Danvers.
Pearce, Winslow C., ... Hopkinton.
Mohican Company, ... Holyoke.
Cushman, G. E., ... Kingston.
Finnegan, J. J., ... Lawrence.
Ginter Grocery Co., ... Lowell.
Yerxa, P. A., ... "
Pierson, W. S., ... Malden.
Pratt, C. H., ... Mansfield.
Haynes, A. F., ... Maynard.
Redding & Clark, ... Medford.
Folger, R. G., ... Nantucket.
Brownell, A. C., ... New Bedford.
Otis & Son, ... Norwich.
Pendergast & Callahan, ... Norwood.
Foy, R. E. & Co., ... Quincy.
Peterson, J., ... "
Rand, F. D. & Co., ... Roslindale.
Collins & Lane, ... Springfield.
Forbes & Wallace, ... "
Swan, W. R., ... Stoughton.
Kennedy, J. S. & Co., ... Waltham.
Hitchcock, C. & Son, ... Ware.
Hackett Bros. Co., ... Watertown.
Mohican Company, ... Worcester.

Michigan.

Snider, E. G. & Co., ... Cadillac.
Levine & Davidson, ... Champion.
Milnes Supply Co., ... Cold Water.
Lafer Bros., ... Detroit.
McMillan, G & R. Co., ... "
Smith, C. F. & Co., ... "
Davis & Sons, ... Mackinac Is.

Minnesota.

Fontain & Anglim, ... Crookston.
Gasser, M. M., ... Duluth.
Johnson & Moe, ... "
Bracket, C. S., ... Minneapolis.
Hjermstad, H. L., ... Red Wing.

Mississippi.

Tiffany & Co., ... Coffeeville.
Salvo & Berdon Co., ... Natchez.

Missouri.

Comegys, C. B., ... Ash Grove.
Schweikert, F. W., ... Clayton.
Klein Grocery Co., ... Farmington.
Brown Bros., ... Joplin.
Havens, A. R. & Co., ... "
Hutchason, L. E., ... "
Stewart, M. S., ... "
Wolferman, Fred., ... Kansas City.
Meyer Mercantile Co., . . . Kimmswick.
Duebbert, Edw. L., . Richmond Heights.
Robinson, G. S., ... Springfield.
Smith Bros., ... "
Alexander & Co., ... St. Louis.
Barkley & Dubail, ... " "
Butler Bros., ... " "
Cousins, Geo., ... " "
Cuendet, E. S., ... " "
Halwe-Parker Grocery Co., . . " "
Hammer, J. C., ... " "
Hertling, Wm., Jr., ... " "
Kaiser Grocery Co., Geo. V., . " "
Killes, J. O., ... " "
Kohner Grocery Co., ... " "
Kuchenbuch, Geo., ... " "
Lillis, J. B., ... " "
Mueller Bros., ... " "
Reis, Adam, ... " "
Rosborough, Wm. M., ... " "
Luebke, Jos. F., ... " "
Sanders & Hegel, ... " "
Stoppelworth, Wm., ... " "
Tamme, Wm. L., ... " "
Vandeloecht, Henry, ... " "
Vogel, Henry, ... " "
Woebeking, A., ... " "
Wrisberg, A. F., ... " "
Wynne, Richard P., ... " "

Montana.

Cooper City Com. Co., ... Anaconda.
Rea, H. & Co., ... Bozeman.
Hennessy, D. J. Co., ... Butte.
Lutte Bros., ... "

Nevada.

Walsh, Ed. J., ... Carson City.
Hunter, Thos. Co., ... Elko.
W. F. Smith Co., ... Reno.

New Hampshire.

Larkin E. H., ... Concord.
Eastman, Arthur E., ... Manchester.

New Jersey.

Allen, Wm. M., ... Allenwood.
Doughty, E., ... Atlantic City.
Dunlap, Geo. M. Co., . . . " "
Maulick, L. C., ... " "
McMenamin, Wm., ... " "
Rœsch & Sons Co., Chas. . " "
Scull, M. V. B., ... " "
Steuber, A., ... " "
Valentine, W. F., ... " "
Nugent Bros., ... Bayonne.
Woodruff, A. D., ... "
Burr, S. E., ... Bordentown.
Cramer & Rogers, ... "
Shipps, D. & Sons, ... "
Felmey Bros., ... Bridgeton.
Fithian, Ed. M., ... "
More-Jonas Glass Co., ... "
Ogden, G. H., ... "
Wilson & Firth, ... Burlington.
Duncan Bros., ... Camden.
Dyer, Nelson W., ... "
Eastlack, C. F. & Son, ... "
" J. Rufus, ... "
Jemison & Burley, ... "
Keown, M. C., ... "
Lee, Robt. T., ... "
Marter, Jos. P., ... "
Norcross, W. A., ... "
Scull, B. S., ... "
Tripple, Geo. H., ... "
Wolfe, Harry F., ... "
Mecray, J. W. & Bro., ... Cape May.
Taylor-Stites Supply Co,, Cape May Court House.
Steinberg, J., ... Carteret.
Moyer, Isaac G., ... Dover.
Cast, Chas., ... Egg Harbor City.
Messinger, Theo., . . . " " "
Nanke, John, ... " " "
Beatty, Noble, ... Elizabeth.
Becker, Geo., ... "
Froggott, Geo., ... "
Newberry, E. S. E., ... "
Neuhaeuser, Emil, ... "
Zepp, C. & Co., ... "
Von Thum & Pfeiffer, . . . Englewood.
Lambert, B., ... Gloucester.
Planthaber, Geo., ... Hackensack.
Doughty, W. S., ... Haddonfield.
Fowler, B. F., ... "
Middleton Bros., ... "
Black, W. L., ... Hammonton.
Koch, G. K., ... Hoboken.
Meyer, W. H., ... "
Reinert, H., ... "
Schoenebaum, Wm., ... "
Tietjen, C. & Co., ... "
Wortischeck, John, ... "
Miller, J. E., ... Hohokus.
Archbold & Gallagher, . . . Jersey City.
Beckmann, Wm., ... " "
Billert, Wm., ... " "
Brede, H., ... " "
Feldscher, Chas., ... " "
Kamena, Fred'k., ... " "
Kinkead, J. J., ... " "
Mustermann Bros., ... " "
Oehlrich, F., ... " "
Smith, Wm., ... " "
Tiedemann, C., ... " "
Weghoft, H. C., ... " "
Oehlrich, W., . . . Jersey City Heights.
Scobey, S. S.. . . . . Long Branch.
Crabiel, Chris., ... Milltown.
Scheurer, S. & Sons, ... Montclair.
Garrigues, Frank, ... Moorestown.
Atwater & Carter, ... Newark.
Hahne & Co., ... "
Mickens, L. R., ... "
Hoagland, J. H., ... New Brunswick.
Johnson, A. W., ... " "
Campbell, C. M., ... Ocean City.
Scull, B. S., ... " "
Mathesius, H. M., ... Orange.
Jester, R. A., ... Paulsboro.
Leap. S. R. & Son, ... Pennsgrove.
Blimm, Jos. C., ... Plainfield.
Doremus Bros., ... Red Bank.
Hendrickson, A. J., ... Swedesboro.
Bird, John, ... Trenton.
Clayton, Albert, ... "
Goeller Bros., ... "
Windhorst, John H., ... Union Hill.
Bray, John F., ... Vineland.
Fitts, James M., ... Washington.
Schroeder, L. H., ... Weehawken.
Smith, Wm., ... West Hoboken.
Castner & Co., ... Wharton.
Geppert, Chas. F., ... Woodbury.

New York.

Machwirth, John & Sons, . . . Albany.
Auburn Public Market, ... Auburn.
Bishop, Wm. H., ... Bay Shore.
Billeb Bros., ... Buffalo.
Lamy, Chas., ... "
Marx, Fred., ... "
Messersmith Bros., ... "
Kellogg Bros., ... Castile.
Vaine, F. L., ... Cohoes.
Wing & Bostwick Co., ... Corning.
Lafontaine, Peter's Sons, . Dannemora.
Rickborn & Meyer, . . Fishkill Landing.

New York—Continued.

Roeckel, George, . . . Fosters Meadow.
Buckley, T. F., ... Geneva.
Kane, T. A., ... "
Haff Bros., ... Islip.
Burfeindt Bros., ... Kingsbridge.
Kuhnast & Quigley, ... Larchmont.
Preish, B. A., ... Lockport.
Cooley, G. E., ... Malone.
Mohican Co., ... Middletown.
Brown, W. H., ... Norwich.
Gaynor, Jos. T., ... Nyack.
Bahrenberg & Tiedemann, New York City.
Bischoff, D., ... " " "
Bohack, H. C. Co., ... Brooklyn.
Bohlken, Fred., ... New York City.
" Geo., ... " " "
Bolte, H. F., ... " " "
Bottjer, Henry, ... Brooklyn.
Burke, James, ... New York City.
Dierck, Otto, ... Brooklyn.
Eggerstedt, W. H., ... "
Enteen Bros., ... New York City.
Faber, Marcus, ... " " "
Feldscher, Chas., ... " " "
Gansbury, H., ... " " "
Giegerich, Louis, ... Brooklyn.
Great Atlantic & Pacific Tea Co., "
Helmcke, H., ... New York City.
Holst, John, ... " " "
Holtermann, Henry, . . " " "
Ibert, Frank, ... Brooklyn.
Immoor, Chas., ... New York City.
Jordan, Wm., ... " " "
Lausen, J. H., ... " " "
Linderwurth Bros., . . . " " "
Lubbe, Henry, ... " " "
Lynch, Thos. & Son, . . " " "
Lyons & Chabot, ... " " "
Metzger, Wm., ... New York City.
Mischler, F., ... Brooklyn.
Mohrmann, Fred, ... New York City.
Neumann, C. J., ... Brooklyn.
Osmer, D. & J., ... New York City.
Overbeck Bros., . . . " " "
Paulsen, Hermann. . . . " " "
Palace Market, ... " " "
Parker, P., ... " " "
Peckovitch Bros., ... " " "
Ragus Tea Co., ... " " "
Raichle, Herman, ... " " "
Reeves, James, ... " " "
Riese Bros., ... " " "
Rolka, C. H., ... Brooklyn.
Sassee, Louis & Co., . . New York City.
Scheffer & Co., ... " " "
Schroter & Gier, ... Brooklyn.
Schult, H. H., ... "
Semke, H. J., ... New York City.
Stellhorn, Ferd., ... " " "
Stumpp & Walters Co., Seedsmen, New York City.
Tietjen, J. & G., ... Brooklyn.
Williams, H. E., ... New York City.
Larock, J., ... Ogdensburg.
Pratt, John W., ... Olean.
Dean C. R., ... Owego.
Fisk, F. E., ... Painted Post.
Burns, T. S., ... Penn Yan.
Culhane Bros., ... " "
McKay & Co., ... " "
Scott, J. W., ... " "
Wagner, Mrs. L. P., ... " "
Wheeler Bros., ... " "
Low, Dr. E. C., ... Plattsburg.
Maurer, G. C. Est., ... Rochester.
Alden, J. J's Sons, ... Troy.
Fisk & Williams, ... "
Mohican Company, ... "
Munn, F. L., ... "
Munn, R. W., ... "
Parker, Job's Sons, ... Utica.
Toepfer, A., ... Van Nest.
Frederick, Jacob C., ... Wellsville.
Bishop, Ernest H., Westhampton Beach.
Dowd & Jurden, ... Wolcott.
Hartshorn Market Co., ... Yonkers.

North Carolina.

Van Ness, J. R. & Bro., . . . Charlotte.
Patterson Bros., ... Durham.
Upchurch, B. W., ... Raleigh.
Peed, Z. V. & Co., ... Wake Forest.

Ohio.

Wolf, C. H., ... Ansonia.
Marsino, S., ... Ashland.
McCool & Shulz, ... "
Barton Bros., ... Bellefontaine.
Leifer, Jonas A., ... Bucyrus.
Cambridge Grocery Co., . . Cambridge.
Bemis, F. H., ... Cincinnati.
Brill, George, ... "
Jokers, M., Jr., ... "
McCollough's Son, J. M., . . "
Peebles, Jos. R. Grocery Co., "
Christy, P. G., ... Cleveland.
DeCumbe, J. C. & Son, . . . "
Drews Bros., ... "
Fowler Market Co., ... "
Guernsey, F. E., ... "
Hoyt, Kent, Sefton Co., . . . "
Keidel, P. J., ... "
Moore Grocery Co., ... "
Nubemyer, T. W., ... "
Pelz Bros., ... "
Tuck, Arthur J., ... "
Unger, P. H. Co., ... "
Brown, Geo. W. & Co., . . . Collinwood.
Crane, Geo. W., ... Columbus.
Gloeckner, P. J., ... "

Ohio—Continued.

Kropp, Henry, ... Columbus.
Outcalt, Albert, ... "
Fisher, L. A., ... Crestline.
Martin, Wm., ... Defiance.
Geon Bros., ... East Liverpool.
Huntsmann, F. B , . . . " "
Peake, John H., ... " "
Alexander Boys, ... Gallipolis.
Westgate, W. J., ... Glenville.
Keller, Chris, ... Lancaster.
Grafton Supply Co., ... Leetonia.
Thomas, Harry, ... Lima.
Spademan, T., ... Loraine.
Barr, J. L., ... Mansfield.
Ehret, Jos., ... Massillon.
Gieringer, Jos. & Son, ... Miami.
Thomas, J. T., ... Mineral Ridge.
Michelfelder, J. & Bro., New Washington.
Searl, F. A., ... Painesville.
Franz, J. A's Sons, ... Pomeroy.
Robinson & Co., ... Sidney.
Vananda, Chas. H., ... Springfield.
Keane, M. & Sons, ... Steubenville.

Pennsylvania.

Eisenbrey, M. B., ... Aldan.
Levi, H. F., ... Allegheny.
Russell, O. F., ... "
Bowen, John, ... Allentown.
Merkle & Co., ... "
Shelling, I. B., ... "
Yingst, John W., ... "
Ziegler, O. O. & Co., ... "
Delozier & Bray, ... Altoona.
Dilling, W. E. & Co., ... "
Fay, J. D., ... "
Gamble, Andy's Sons, ... "
Hofmann, L. H., ... "
Kelpser, Jerry, ... "
Longenecker, W. L. & Co., . . . Altona.
Miller, H. F., ... "
Peters, W. H., ... "
Roudabush, C. C., ... "
Schaffer, G. W., ... "
Stehle, E., ... "
Besson, L. S., ... Ambler.
Seltzer, John C., ... "
Bowker, E. A. Co., Inc., ... Ardmore.
George, Penrose, ... Ashfield.
Mahanoy Grocery Co., ... Ashland.
Slaymaker, S. F., ... Bala.
Snitger Bros., ... Beaver.
Smith, R. T. & Son, ... Benton.
Berwick Store Co., Ltd., ... Berwick.
Bowen, John, ... Bethlehem.
Yingling, H. J., ... "
Hoffman, C. P. & Co., South Bethlehem.
O'Reilly, E., ... " "
Strohl, W. L., ... " "
Lloyd, T. H., ... Birdsboro.
Smith, E. C., ... Bloomsburg.
Quemahoning Supply Co., . . . Boswell.
Dunn, E. J., ... Braddock.
Smith Bros., ... Bradford.
Smith, Geo. C., ... Braddock.
McCormick, John J., ... Bridgeport.
Peoples Store, The, ... Bridgeville.
Hussey, G. A., ... Bristol.
Matson Bros., ... Brookville.
Brinton Bros., ... Bryn Mawr.
Logan & Co., ... Burnham.
Koch, C. & Sons, ... Butler.
Coatsworth Bros., ... California.
Bowen, John, ... Catasauqua.
Grove, H. S., ... Catawissa.
Frazer, W. E., ... Chester.
Gray, J. W. & Co., ... "
Taylor, W. S., ... "
Ellenberger, G. N., ... Clearfield.
Doherty, Bernard, . . . Clifton Heights.
Donnelly, J. J. & Bro., . . . Coatesville.
Dunlap, Geo. M. Co., ... Coatesville.
Good, J. Batten, ... "
Heck Bros., ... "
Ramsay, J. E., ... "
Spackman, W. W., ... "
Street, W. I., ... "
Keys, J. M., ... Conshohocken.
Gross, O. J. Co., ... Coraopolis.
Mountain Supply Co., ... Cresson.
Tooley, John F., ... Danville.
Dunlap, Geo. M. Co., ... Darby.
Swope, J. H., ... "
Mittel, Wm., ... Downingtown.
Wilson, Nathan, ... "
Scheetz, A. F. & Son, ... Doylestown.
Vaux, W. H., ... "
Dougherty, E., ... DuBois.
Munch Bros., ... "
Pentz, W. C., ... "
Schrecongost, S. J., ... "
Swearingen, Geo. H., ... Dunbar.
Houston, E. W., ... East Liberty.
Russell, James, ... " "
Reeser, Wm., ... Easton.
Trump, John, ... "
Curry, J. B., ... Falls Creek.
Falls Creek Supply Co., . . . " "
Green, James, ... " "
Weston, W. H., ... Gallitzin.
Gross Bros., ... Glassport.
Holmes, John, ... "
Dare, E. J., ... Harrisburg,
Dawson, John L., ... "
Doehne, Geo., ... "
Enders, Rob't A., ... "
Etter, S. S., ... "
Good, George, ... "
Gutshall, G. F. & Bro., . . . "
Hartman, R. A., ... "
Hess, J. & Bro., ... "
Houseman, C., ... "
Kramer, Ira W., ... "

Pennsylvania—Continued.

Mehring, E. T., ... Harrisburg,
Moeslein, Chas., ... "
Runkle, G. E., ... "
Shanabrook, C. M., ... "
Wilgus, W. W., ... Hatboro.
James, M. Simpson, ... Hazleton.
Dietrich, L. S., ... Homestead.
Jones C. E., ... "
Hoopes & Townsend Co., . . Hoopeston.
Brah, C., ... Hughesville.
Mullin, A. S., ... Huntingdon.
Shea, A. P., ... Ingram.
Buckley, Alvin, ... Jeannette.
Myers, E. A., ... "
Zierden, W. E., ... Johnsonburg.
Cupp Bros., ... Johnstown.
Griffith, Geo. W., ... "
Penn Traffic Co., ... "
Thomas, John & Sons, ... "
Bursk, D. S., ... Lancaster.
Franklin Tea Co., ... "
Haefner, Harry C., ... "
Kreider, J. L., ... "
Mosemann, D. H., ... "
Witman, Henry B., ... Lamoyne.
Moyer Bros., ... Lansdale.
Newcomer, Geo. G., ... Latrobe.
Black, Harvey, ... Ligonier.
Old Colony Coal & Coke Co., . "
Alleman, L. M. Hdwe. Co., . Littlestown.
Norris, J. C., ... Mahoningtown.
Huber, H., ... Marcus Hook.
Ellenberger, A. J., ... Marysville.
Ney, E. C., ... "
Maddas, F. A., ... Masontown.
Canova, B., ... McKeesport.
Kant Bros. Co., ... "
McCune, A. C., ... "
Sharples, W. J., ... "
Macklins, Wm's Sons, . . . McVeytown.
Black, Mrs. Nettie, ... Melrose.
Appel & Glessner, ... Meyersdale.
Truxall, C. W., ... "
Bortz, G. E., ... Milton.
Buoy, James, ... "
Kreitzer. J. H., ... "
Schreyer, W. A., Son & Co., . . . "
Amann, Peter, ... Monessen.
Ferren, A. W., ... "
Greer Bros., ... "
Hafer, G. P., ... Montgomery.
Nanticoke Store Co., ... Naticoke.
Davis, Chas. N., ... Narberth.
Winner, Mrs. E., ... Newberry.
Andrews Lumber Co., C. E.,
New Bethlehem.
Bean, F. T., ... Norristown.
Benner, Samuel, ... "
McCormick, John J., ... "
McFarland, A. G., ... "
Tietelbaum, M., ... "
Kriebel, S. C., ... North Wales.
Francis, John U. Jr., ... Oaks.
Lynch, B. J., ... Olyphant.

Philadelphia, Pa.

From numerous stores fitted, we have selected the names of the following:

Acker, Finley Co., ... Stores.
Bowker, E. A. Co., Inc., 1215 Market St.
E. Bradford Clarke Co., 1520 Chestnut St.
Dobbin, Jas's Sons, . 20th & Market Sts.
Dunlap, Geo. M. Co., ... Stores.
Great A. & P. Tea Co., ... Stores.
Givney & Bros.. . . . Front & Norris Sts.
Hutchinson, Jas., 5906 Germantown Ave.
Kaiser, Albert & Bro.,
Passyunk Ave., Morris & 12th Sts.
Marshall Bros., ... 4049 Market St.
Park Tea Co., ... 2500 N. 30th St.
Pelham Market Co.,
Phil-Ellena St. & Germantown Ave.
Roehner, Henry, ... 5th & Race Sts.
Scarlett, E. W. & Bro.,
52nd & Lancaster Ave.
Strickler, Chas. & Son, . . . 8 N. 13th St.

Moore, W. H., ... Parkesburg.
Snyder, J. H., ... Paxtang.
Emery, Harry, ... Philipsburg.
Morgan, B. F., ... "
Robinson, W. O. & Co., . . . "
Anglemoyer, W. M., . . . Phoenixville.
Rossiter, A. W., ... "
Lowry, H. & Son, ... Pitcairn.
Adams H. H., ... Pittsburg.
Bon Air Land Co., ... "
Chamberlain, T. W. W., . . . "
Charter, S. B., ... "
Crow, Nathaniel, ... "
Daub, John's Sons, ... "
Glukoff & Co., ... "
Gross, Frank J., ... "
Hilltop Market House, ... "
Hubner, Wm., ... "
Jungherz, N., ... "
Kauffeld & Stewart, ... "
Kennelly, J. E., ... "
Knepper & Buckley, ... "
Kuhn & Bro. Co., ... "
Leader Dep't Store, ... "
Liberty Market Co., ... "
Messinger, M. P., ... "
Nielander, Wm., ... "
Poke, Henry, ... "
Reott, N. J., ... "
Schwarzneu, Henry, ... "
Shaffer, W. H., ... "
Stevenson, G. K. & Co., . . . "
Stoehr, John, ... "
Swindler, W. M., ... "
Wright, C. A. & Co., ... "

Pennsylvania—Continued.

Focht, W. M., ... Pottstown.
Fritz, D. L., ... "
Longaker, C. W., ... "
Rishel & Crosby, ... Pottsville.
Schlaseman, E. F., ... "
Weiss, G. A. & Bro., . . Punxsutawney.
Work, E., ... "
Bard, G. F., ... Reading.
Batdorff, A. I., ... "
Boyer, E. B., ... "
Dives, Pomeroy & Stewart, . . "
Fisher, W. C. K., ... "
Fritz, J. R., ... "
Happel, Irwin, ... "
Heffelfinger, J. A. W., ... "
Shirey, M. L., ... "
Walley, C. M. & Bro., ... "
Van Aken & Powell, ... Ridgway.
Deakyne, Chas., ... Ridley Park.
Evans, W. L., ... Rosemont.
Lippincott & Eadie, ... "
Richards, J's Sons, ... Royersford.
Williams, I. A. & C. R., ... Sayre.
Hall & Kaul Co., ... St. Marys.
Weis, S., ... Selins Grove.
Denner, R. W., ... Sellersville.
Sowers, C. L., ... Shamokin.
Pancoast, David S., ... "
Sherwin, S., ... Sherwin.
Cook & Beerits, ... Somerset.
Hunsicker, J. G., ... Souderton.
Skinner, W. W., ... Spring City.
Pearce Bros., ... State College.
Mehaffey, Thos., ... St. Thomas,
Zartman, D. R., ... Sunbury.
Kunkle, W. R., ... Swissvale.
Prutzman, M. P., ... Tamaqua.
Moyer, A. M., ... Trevose.
Boor, B. A., ... Turtle Creek.
Harris, F. W. . . . . "
Albright, F. G., ... Tyrone.
Templeton & Co., ... "
Hustead & Seamans Supply Co., Uniontown.
Puritan Supply Co., ... "
Driver, G. W. & Son., . . . Washington.
Hale, Ira V., ... Wayne.
Worrell, T. T. & Sons, ... "
Brown & Miller, ... Waynesboro.
Darlington Bros., ... West Chester.
Snyder, J. E., ... " "
Wagner, Louis, ... " "
Brown, Lewis, ... Wilkes-Barre.
Hance, John, ... " "
Mahoney & Co., ... " "
McGinley Bros., ... " "
Miller, W. M. & Co., . . . " "
Toomb, W. R. & Co., . . . " "
Holmes, W. H., ... Wilkinsburg.
Kuhn & Bro. Co., ... "
Weisser, F. S., ... "
Gray, Z. B. & Co., ... Williamsport.
Young, H. P., ... "
Pyle, G. G., ... Wilmerding.
Ross, D. & Co., ... Woodland.
Yorgey, A. B., ... Wyomissing.
Winehold, G. W., ... York.

Rhode Island.

Caproni Bros. Co., ... Providence.
Prov. Public Market Co., . . "
Shephard Company, ... "
Martin, A. G., ... Westerly.

South Carolina.

Atlantic Coast Lumber Co., Georgetown.
Mackorell, J. B., ... Lancaster.

Virginia.

Pulman, P. & Co., ... Alexandria.
Cochran, Joel M., ... Charlottsville.
Gleason, H. M., ... "
Gleason, J. E., ... "
Spitzer, G. F., ... "
Parker & Co., ... Clifton Forge.
Irwin & Co., ... Lexington.
Thaxton Bros., ... Lynchburg.
Lowe & Miller, ... Norfolk.
Montague & Bunting, ... "
Hudgins, C. W. & Co., . . . Portsmouth.
Anderson Grocery Co., . . . Richmond.
August Grocery Co., ... "
Hundley, Geo. A., ... "
Schmidtt, Hermann, ... "
Renner, W. E., ... Roanoke.
Anderson, W. B., ... Staunton.
Bluckburn, A. B., ... "
Buchanan, B. B., ... "
Crummett, W. F., ... "
Fauver, J. A., ... "
Harman, E. M. & Co., ... "
Lackey, J. B., ... "
Lohr, C. B., ... "
Loring, H. E., ... "
Matthews, John H., ... "
Spitler, J. W., ... "

West Virginia.

Marshall, R. A., ... Charleston.
Walker, S. G., ... "
Wees, Boyd, ... Elkins.
Jennings Bros., ... Hendricks.
Protzman, J. L., ... Morgantown.
Behrens, H. F. & Co., ... Wheeling.
Dickman, W. C., ... "
Medick, Geo. A., ... "
McKee, S. B. Co., ... "
Naylor, S. G., ... "
Welty, John S., ... "
Zoeckler, L., ... "

Wisconsin.

McConnell & Son, ... Madison.
Gregg Bros., ... Milwaukee.
Wolloeger Mfg. Co., ... "

Miscellaneous.

Wakelin & Robinson, . Phoenix, Arizona
Hotel Supply Co., . . St. Augustine, Fla.
Smith, J. E., . . . Hutchinson, Kansas.
Rundell, J. R., ... Wayne, Nebraska.
Webster, M. M., . Nelson, New Zealand.
Coles, E. J., ... Woodstock, Ont.
Reeser, F. D. & Co., . . . Portland, Ore.
Lockett, W. B. & Co., . . Bristol, Tenn.
Jones, E., ... Ogden, Utah.
Beck, C. A., ... Walla Walla, Wash.
Bohack, H. C. Co., ... Jamaica, L. I.
Reed & Brashers, . . . Lewiston, Idaho.
Bonn Bros., ... The Dalles, Ore.
The Oregon Mercantile Co., Wasco, Ore.
Baker Bros., ... Goldendale, Wash.

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